

# KEYS

## Chapter 01 Land & People

1

- 1) Chiloe
- 2) The Mapuche (“People of the Land”) or Araucanos
- 3) Bernardo
- 4) On September 18, 1810
- 5) In 1891, the president’s suicide and the supremacy of the elites.
- 6) In 2006, Michelle Bachelet

2

- 1) F    2) F    3) T    4) T    5) F    6) T

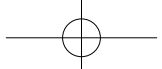
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## Chapter 02 Values and Attitudes

1

- 1) challenge, family-oriented, neoliberal



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- 2) contradictory, homebred, clash
- 3) overwhelming influence, reference
- 4) restoration, growth
- 5) restrained, self-control
- 6) increased substantially

2

- 1) Yes, especially in the countryside, they will go out of their way to help each other.
- 2) Chile has the reputation of being one of the most “correct” and law-abiding Latin American countries.
- 3) Because they admire for professionalism, precision, and efficiency.
- 4) Chileans are eager to travel and discover new countries. Many dream of studying or working abroad, especially in the U.S.A., and there is a general fascination with life outside Chile.

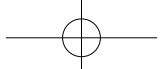
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## Chapter 03 Customs & Traditions

1

- 1) F    2) F    3) T    4) T    5) F    6) T



2

- 1) on the island of Chiloé.
- 2) Because they have been marginalized.
- 3) Because they believe in the forces of nature.
- 4) It resembles the movements of a hen and a rooster, just like the rather more sensuous Cuban rumba.

3

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## Chapter 04 Making Friends

1

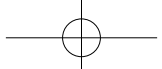
- 1) B    2) A    3) D    4) C    5) C  
6) A    7) C    8) B

2

- 1) reserved, hospitality
- 2) seldom be the first
- 3) invited out, insists on escorting you home
- 4) nonnative, feeling constrained

3

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## Chapter 05 The Chileans at Home

1

- 1) permanent employment, temporary work
- 2) multistory blocks, well-proportioned; balcony
- 3) Germanic or Alpine, timber-framed
- 4) the Catholic religion, marriage and the birth of a child
- 5) the key driver of progress, improvement

2

- 1) F    2) F    3) T    4) F    5) T

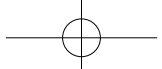
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## Chapter 06 Time Out

1

- 1) The family.
- 2) *Once*.
- 3) Because the cuisine is the result of the encounter between indigenous and European culinary traditions.
- 4) The empanada.



- 5) A minimum 10 percent tip is recommended in restaurants and pubs and leave the tip on the table.
- 6) Around 10:00 or 10.30 p.m., or even later.

2

- 1) not very elaborate, the cultural and ethnic makeup
- 2) generally very light, fresh bread or *tostadas* (toasts)
- 3) one of the richest seas, delicious recipes
- 4) undoubtedly the empanada, a variety of fillings
- 5) the most popular sport, the professional clubs, even national minorities

3

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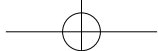
## Chapter 07 Travel, Health, & Safety

1

- 1) D    2) C    3) D    4) B    5) A

2

- 1) Sailing
- 2) fresh unpacked food, vegetables, confiscated



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- 3) unpaved roads, 4 x 4s and pickups, available
- 4) a private home, in the south
- 5) hygiene, public health standards

3

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## Chapter 08 Business Briefing

1

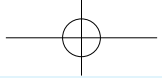
- 1) Copper
- 2) Pinochet's Chicago Boys, a fast-moving
- 3) international, efficiency, reliability
- 4) negative stereotypes
- 5) hierarchy, class divisions
- 6) drift indefinitely

2

- 1) F    2) T    3) T    4) F    5) T    6) F

3

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Keys

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## Chapter 09 Communicating

①

1) A    2) D    3) B    4) C    5) D

②

1) T    2) F    3) F    4) T    5) T

③

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