Audio Scripts & Key to Exercises

Unit 1 Dream

Key to Exercises:

Part I Vocabulary and Structure (20 points) Section A (5 points) 1. A 2. C 3. A 4. B 5. A 6. A 7. D 8. C 9. A 10. D Section B (5 points) 11. place a premium on 12. offer a glimpse into 13. interact with 14. a wide range of 15. took a chance on 16. make a difference 17. First and foremost 18. take the top spot 19. gain popularity among 20. focus on Section C (5points) 21. B 23. C 24. B 22. A 25.D 26. D 27. A 28. B 29. A 30.C

Section D (5 points)

31. Career ambition means you have a desire to move from your current position to something else.

32. Product testing sessions are used to gather insight from people with different backgrounds and experiences.

33. The only thing that will stop you from fulfilling your dreams is yourself.

34. It means skiers will no longer have to catch a bus to explore the area.

35. He has enough expertise to make the project a total success.

Part II Listening Comprehension (20 points)

Section A (8 points)				
Conversation 1				
36. B	37. C		38. C	39. B
Conversation 2				
40. A	41. D		42. A	43. D
Section B (12 points)				
Passage 1				
44. their own way	45. urgent		46.visualize	47. courage
Passage 2				
48. A	49. B		50. C	51. C
Passage 3				
52. fulfilling one's drea	ams.	53. pai	ns and troubles.	
54. a practical goal.		55. ma	ke a plan.	

Part III Reading Comprehension (30 points)

Section A (10 points)						
56. F	57. H	58. I	59. A	60. D		
61. J	62. O	63. L	64. N	65. E		
Section B (10 poi	nts)					
66. D	67. F	68. B	69. H	70. I		
71. E	72. L	73. E	74. J	75. B		
Section C (10 poi	ints)					
Passage 1						
76. A	77. B	78. A	79. D	80. A		
Passage 2						
81. B	82. D	83. A	84. A	85. D		

Part IV Translation (10 points)

Reference

许多人有梦想,但却从未实现。通常,这是因为他们对要达到的目标还不够痴迷。如果 你有梦想,就要集中精力去实现它。挑战自己,消除分心,更经常、更深入地思考你的梦想 和你要实现梦想的步骤。要对不支持你实现梦想的事情说不,因为时间是宝贵的。

Part V Writing (20 points) Section A (10 points)

Reference

My Dream Job

Every person has his own ideal job. Some people wish to be a doctor, while others want to be a teacher and so on.

As far as I am concerned, I have been dreaming of being a guide for a long time. Firstly, my major is the management of tourism, so I want to get a job in tourism. Secondly, good guides are knowledgeable and amiable, and meanwhile, they have wide vision. Lastly, guides can constantly expand their knowledge and learn many more customs of different cultures and countries.

To achieve my dream of being a qualified guide, I have to make sufficient preparations. For one thing, I must learn my specialty well and travel at my spare time, just as the saying goes, "seeing is believing." For another, I should enhance my eloquence so that I can express the allusion about the view clearly. What's more important, I should control my mood freely and treat every traveler kindly.

Being a good guide is difficult, but I believe I shall be successful sooner or later if I persist in striving for my dream.

Section B (10 points)

Reference

Customer Service Representative Wanted

Green Chef is the first USDA-certified organic meal kit company that delivers meal kits across the country. It is currently seeking an experienced, professional, and outgoing customer service representative.

Responsibilities:

* Provide excellent customer service at all times.

* Consistent application of company policy to all customers.

* Strong desire to successfully and professionally assist the customers of Green Chef with their inquiries.

Competency requirements:

- * Manage customer expectations to Green Chef standards via email, telephone, and live chat.
- * Think and react quickly while remaining focused on accuracy.
- * Able to professionally communicate in an understanding but straightforward manner at all times.

* Precise attention to details.

Skills:

- * Excellent Customer Service skills and experience.
- * Quick learner.
- * Full verbal and written English proficiency

Open Shift Hours:

* Tue—Sat: 10:30am—7:00pm

Audio Scripts:

Part II Listening Comprehension (20 points)

Section A (8 points)

Directions: In this section, you will hear two long conversations. At the end of each conversation, you will hear four questions. Both the conversations and the questions will be spoken only once. After each question there will be a pause. During the pause, read the four choices marked A), B), *C*) and D), and decide which ONE is the best answer.

Conversation 1

Questions 36 to 39 are based on the conversation you have just heard.

Lindsay: Hey, Warren.

Warren: Hey, how's everything going?

Lindsay: Good. I thought today we could talk about childhood dreams. When you were ten years old, what did you want to be when you grew up?

Warren: Well, actually it's a little embarrassing. I wanted to be a truck driver. I thought it would be really cool because you can travel around everywhere and see different places all the time and you're always on the move. But you know I didn't become a truck driver.

Lindsay: No, you didn't. Why is that? When did your dream change?

Warren: Probably when I was around fifteen. I thought it would be a lot cooler to be a rock star. Lindsay: A rock star?

Warren: Yeah, a rock star. I really liked electric guitar at that time and a lot of friends were into music as well. I didn't actually start a band, but I played with a lot of different people and sometimes I would play with some bands but I never really stuck to it. I did keep playing guitar and I ended up getting pretty good.

Lindsay: So then when you were twenty, did you still want to be a rock star?

Warren: No, I didn't. But I still played guitar then. I actually wanted to be a classical guitarist by

then.

Lindsay: And so now you're older, did your dream come true? Did you become a classical guitarist?

Warren: I did, but I have decided to change my dream.

Lindsay: So what's your dream now?

Warren: Well, my dream now is to become a university professor.

Lindsay: Oh, and are you taking steps to achieve that dream?

Warren: I am, actually. I'm working at a university now, not as a professor, but as a part time lecturer. I'm taking some courses and studying hard and hoping that my future will allow me to become a professor.

Lindsay: Unless you change your dream again, I bet you'll achieve your dream. So good luck. Warren: Thank you.

- 36. Why did Warren want to be a truck driver when he was ten years old?
- 37. When did Warren want to be a rock star?
- 38. What is Warren's dream job now?
- 39. What is Warren doing as a part time lecturer in university now?

Conversation 2

Questions 40 to 43 are based on the conversation you have just heard.

Belinda: Good morning! What do you do now, Eric?

Eric: I just applied to Ubisoft's graduate program today.

Belinda: Where did you graduate? Can you talk about your experience in applying for it?

Eric: I graduated with a Master's degree in Game Design in September last year, and has been applying to many different companies since July in the hope of reaching my goal. Towards the end of December, I learned that Ubisoft had recently added a new track to their graduate program for 2017-UX design. Given this was my focus during my pursuit of my graduate degree, this became an opportunity that I had to pursue.

Belinda: What did you do to make it?

Eric: I've spent the past few weeks writing and rewriting my answers to their questions in the hope of accurately representing my knowledge and understanding of user research. Although I need to stay grounded about this opportunity, I'm still very excited that something like this even came up!

Belinda: Good luck!

- Eric: Thank you! Like I said, I don't want to get my hopes up too early, but the prospect of getting to work there is really exciting!
- Belinda: It's good to be cautiously optimistic. I hope everything will work out for you! Out of curiosity, do you have any ideas for games or projects you'd ultimately like to work on, or do you just enjoy the work generally?
- Eric: In my free time, I've been working on a simple game that's similar, but that's more to get more experience with Unity. If I work for Ubisoft, I'd love to work on the Rainbow Six since I'm really enjoying their multiplayer games now.

Belinda: What is your long-term goal?

Eric: I'm hoping to start an independent studio one day where my goal can have a connected universe that intertwines the games I design.

Belinda: Any specific idea about your dream career?

Eric: I've wanted to create a living world that players would be able to see, grow and evolve.

Belinda: Cool! I hope you someday get a chance to make something like that. Sounds like it could

be really interesting. Live the dream! Good luck !

40. What degree does the man have?

41. What did the man do in order to get the job?

42. What is the man's long-term goal?

43. What is the man's specific idea about his dream career?

Section B (12points)

Directions: In this section, you will hear three passages.

Passage 1

Directions: *In this passage, you are required to fill in the blanks with the exact words you have just heard.*

When we were young, we had dreams and expectations. We imagine things; we keep thinking about what we want to be, what we want to do, what makes us proud and happy and what we will become. We grew up, and things seemed like having <u>44. their own way</u>. We accept our success or failures and we move on. The rapid change, the need to do the <u>45. urgent</u> things, the works, the pressures and the failures, all kill part of our visions.

Things have changed, but they cannot really take away the dreams. We still have to dream on, to <u>46. visualize</u> our desires, our wants, our vision of our future, even when we are considered too old for such things.

Cornell Sanders started his business when he was sixty, and started the whole successful KFC business. The main thing is not the age whether being too old, or too young, but it is the desire to dream on, and the <u>47. courage</u> to realize it.

Passage 2

Directions: *In this passage, four questions will be asked about what was said. You must read the four choices marked A), B), C) and D), and decide which ONE is the best answer.*

We all have dreams, and we all work hard to realize them. But there will always be some problems and setbacks to stop the pace of advance. When they appear, what should we do? To stop or to go on? Mrs. Curie told us the answer. We all know that Mrs. Curie discovered radium, but how many people really know how hard she worked? At that time, there were many people who disapproved of Mrs. Curie. Although she got over hundreds of difficulties, she still believed in herself and never gave up. Finally, she successfully discovered radium. She proved that she was right by her continuous hard work and her strong spirit. We should learn from Mrs. Curie. She told us the truth through her own experiences that you should believe in yourself, you can do it! Never give up, face the difficulties with a smile, and someday you will be proud of yourself.

The key to success is confidence. It makes you brave, helps you get over the troubles, and brings motivation to you. For example, some people always get nervous when they have an important speech, if they are in a nervous mood, the results are always terrible. But if they are confident in themselves, the results turn out to be better. Therefore, be confident, believe in yourself, keep smiling when you're in trouble, and then you will achieve more.

48. What will always stop people's pace of advance on their way to success?

- 49. What are the most important factors for Mrs. Curie's success?
- 50. What can we learn from Mrs. Curie's success?
- 51. What is the key to success according to the passage?

Passage 3

Directions: In this section, you will hear a passage. At the end of the passage, you will hear four questions. Both the passage and the questions will be read two times. When you hear a question, you should complete the answer to it.

Success means different things for different people. Some may equate it with fame, some with wealth and still some with accomplishments. For me, it means fulfilling one's dreams.

Whatever your dreams are, you have a goal there and then focus all your attention on it. Dreams bring you hope and happiness. In the process of struggling for it, you cry, sweat, complain or even curse, but the joy of harvesting makes you forget all the pains and troubles you have gone through. So an old proverb says that the sweetest fruit is the one that has undergone the bitterest ordeal.

There are several keys to success. First, your goal must be a practical goal. If you set your goal too high, chances are that you will never attain it. Next, you have to make a plan of doing it. You can take some steps to realize it. Since the process is quite tough, you need to be diligent, patient and persevering. Even if you meet with some difficulties or frustrations, just take them in your stride. You can always tell yourself that there is nothing insurmountable. With this will and determination, success is sure to wait for you at the end of the tunnel!

52. According to the author, what does success mean?

53. What are you likely to encounter in the struggle for success?

- 54. What goal does the author suggest you set up?
- 55. What do you need to do after you have set your goal?

Unit 2 Friendship

Key to Exercises:

Part I Vocabulary and Structure (20 points) Section A (5 points)

Section A (5 pc	oints)					
1. B	2. A	3. D	4. B	5. C		
6. A	7. D	8. C	9. A	10. D		
Section B (5 pe	oints)					
11. other than	12. end up	13. come	across	14. in exchange for	15. set aside	
16. take over	17. in other w	er words 18. accused of		19. get over	20. due to	
Section C (5 points)						
21. D	22. A	23. B	24. C	25. D		
26. B	27. D	28. A	29. C	30. A		
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Section D (5 points)

31. Their discussion focused on three problems yesterday morning.

32. He believes the talks are still on track.

33. We hosted a banquet in a restaurant in honor of our foreign guests last week.

34. The job turned out to be harder than we thought.

35. We'd better leave now or we'll miss the bus.

Part II Listening Comprehension (20 points)

	• •					
Section A (8)	points)					
Conversation	n 1					
36. A	37. A	38. C	39. D			
Conversation	n 2					
40. D	41. A	42. A	43. C			
Section B (12	Section B (12 points)					
Passage 1						
44. In fact	45. shared	46. nothing	47. touch			
Passage 2						
48. C	49. D	50. C	51. B			
Passage 3						
52. makes time		53. always follows through				
54. the same		55. amount of effort				

Part III Reading Comprehension (30 points)

Section A	(10 points)					
56. E	57. J	58. B	59. L	60. A		
61. H	62. F	63. C	64. N	65. O		
Section B (10 points)						
66. L	67. D	68. G	69. A	70. J		
71. E	72. C	73. H	74. F	75. I		
Section C (10 points)						

Section C (10 points)

Passage 1				
76. A	77. B	78. B	79. C	80. D
Passage 2				
81. B	82. A	83. A	84. D	85. C

Part IV Translation (10 points)

生命中最好的礼物就是友谊。世界上没有什么比友谊更珍贵。在黑暗中与朋友并肩同行 好过在光亮中独自行走。友谊是甜蜜的责任,绝不是机遇。一枝玫瑰可以是我的小花园,而 一个朋友则是我的世界。朋友是在你患难时向你伸出友爱之手的人,而不是在幸福时刻向你 表示友爱的人。一个忠诚的朋友抵得上许许多多的亲戚。我最好的朋友是那个能让我发挥出 最大长处的人。

Part V Writing (20 points) Section A (10 points)

Reference

Joining an organization or club is a great way to find people with common interests. You don't necessarily need to have a lot of common interests with others in order to make friends with them. In fact, some of the most rewarding friendships are between two people who don't have much in common at all. However, if you like a specific topic, try to search for a location where you can meet people who share that interest.

You can join an organization or club to make friends, but you still won't make friends if you don't actually talk to people. By the same token, you don't have to be involved with an organization to be social. Any time you talk to someone, you have a chance to make a lasting friend. Most conversations may be a dead-end of sorts, and you may never talk to that person again, or you just remain acquaintances—but once in a while you'll actually make a friend.

You've probably heard of fair-weather friends. They're the ones who are happy to be around you when things are going well, but are nowhere to be found when you really need them. Being a loyal friend will attract other people to you who value that quality. Be someone that people know that they can count on. If you embody these qualities in your treatment of others, it will attract others who appreciate reliability and who will be reliable in return.

Section B (10 points)

Reference

It seems like yesterday we were teens, so young and hopeful and full of dreams. It's hard to believe it, but ten years has passed, so let's reconnect and have a blast! You're invited to Hultech's 10 Year Reunionon Saturday, September 20th at 7:00 p.m. Hutchtech Central High 89723 Lincoln Park Drive Memphis, Tennessee

A light dinner will be served.

Audio Scripts:

Part II Listening Comprehension (20 points) Section A (8 points)

Directions: In this section, you will hear two long conversations. At the end of each conversation, you will hear four questions. Both the conversations and the questions will be spoken only once. After each question there will be a pause. During the pause, read the four choices marked A), B), C) and D), and decide which ONE is the best answer.

Conversation 1

Questions 36 to 39 are based on the conversation you have just heard.

Colin: Who's your best friend, Lily?

Lily: It's Jenny. She's my best friend.

Colin: What does she look like?

Lily: She has shoulder-length brown hair. I am just fascinated by her lovely smile.

Colin: How and when did you meet?

Lily: I first met her when we were in high school.

Colin: How often do you see your friend now?

Lily: I see her every day. We're in the same class.

Colin: What's she like?

Lily: She's not only thoughtful but also very understanding. She's always by my side to cheer me up whenever I'm in trouble.

Colin: Do you share anything in common?

Lily: Yes, a lot. We both love reading and playing sports.

Colin: What do you do together?

Lily: We usually do homework and read books together.

Colin: Have you ever quarreled?

Lily: Yes, but we seldom quarrel. When we do argue, afterwards we seem to understand more about each other.

36. How often do Lily and Jenny see each other?

37. What does Lily think of Jenny?

- 38. What do Lily and Jenny both like?
- 39. Have Lily and Jenny ever quarreled?

Conversation 2

Questions 40 to 43 are based on the conversation you have just heard.

Billy: My best friend is upset, how should I comfort her?

Lily: Before you say anything, try to figure out what the problem is. This will help you know what to say and what not to say.

Billy: You mean that I should know the situation first.

Lily: That's right. If you try to talk to your friend without knowing the situation, you could end up with your foot in your mouth.

Billy: Got it. What should I say?

Lily: Try to put yourself in your friend's shoes, and let your friend know that you understand her emotion. Say something like, "That sounds so hurtful," or, "You must feel really disappointed." Billy: But I still worry about saying the wrong thing or making the situation worse.

Lily: Take it easy.

Billy: And then what should I do?

Lily: Keep the conversation focused on your friend. Avoid talking about yourself and your own problems, even if you've faced similar issues as your friend.

Billy: I see.

Lily: As she begins to feel better, take your friend to an activity that you both enjoy.

Billy: Thank you for your advice.

40. According to the conversation, what should we do first if we want to comfort our friend?

41. What does "put yourself in your friend's shoes" mean?

42. What should we avoid when we comfort our friend?

43. What's the main idea of this conversation?

Section B (12points)

Directions: In this section, you will hear three passages followed by four questions.

Passage 1

Directions: In this passage, you are required to fill in the blanks with the exact words you have *just heard*.

I think I have the greatest friends in the world. They are just as important to me as family. <u>44</u>. <u>In fact</u>, they are my family, really. My best friends and I all grew up together and <u>45</u>. <u>shared</u> so many experiences together. We know everything about each other. I would do anything for my friends and I'm sure they'd do anything for me. I'm sure there's <u>46</u>. <u>nothing</u> in the world that could stop us from being friends. I've also made lots of other good friends from university and the different places I've worked. They are also important to me. We are now all over the world and it's sometimes difficult to meet each other, but we stay in <u>47</u>. <u>touch</u>. One day I'd like to get all of my friends together for a big party. That would be great fun.

Passage 2

Directions: *In this passage, four questions will be asked about what was said. You must read the four choices marked A), B), C) and D), and decide which ONE is the best answer.*

When things go wrong, many people turn to their friends for comfort and support. Comfort your friend according to how upset they seem to be. If they seem to be very troubled, it may take more effort on your part to help them. If something is bothering them, but they aren't too upset, be there for them without overreacting. Before you say anything, try to figure out what the problem is. This will help you know what to say and what not to say. If you try to talk to your friend without knowing the situation first, you could end up with your foot in your mouth. A kind touch will do wonders for your friend, even if you don't know what they're upset about. You can also put your arm around your friend and pat them gently on the shoulder. If your friend needs to get their sadness or anger out, let them. Pay attention and don't interrupt. Encourage them to express themselves fully.

48. Whom will many people turn to for comfort and support according to the passage?

- 49. What should we do if our friends aren't too upset?
- 50. What does "end up with your foot in your mouth" mean?
- 51. What should we do if our friends need to get their sadness or anger out?

Passage 3

Directions: In this section, you will hear a passage. At the end of the passage, you will hear four questions. Both the passage and the questions will be read two times. When you hear a question, you should complete the answer to it.

How does a true friend act? A True friend makes time for you. Life can be nuts, and it's hard enough to find time to sleep, work, and eat, let alone socialize. But a true friend will always make time for you. If they can't find the time to hang out or talk on the phone, then why are they even your friend? If your friend is good at scheduling phone, lunch, or dinner dates, and always follows through, then you have a good friend. Congrats! Make sure you do the same and make time for them, of course. If your friend never makes time for you, always complains about how life has been "crazy busy", and expects you to work around their schedule, then you have a problem. Especially if they spend their time with significant others or different friends. Everyone is busy; not everyone flakes out.

True friends keep everything 50/50. In an ideal friendship, both people put the same amount of effort into the relationship, whether it's communication, making time to chill, or buying the next round of drinks.

52. How does a true friend act according to the passage?

53. What is a good friend good at according to the passage?

54. If your friends always find time for you, what should you do for them?

55. How much effort should we put into an ideal friendship?

Unit 3 Interests & Hobbies

Key to Exercises:

Part I Voce	Part I Vocabulary and Structure (20 points)							
Section A ((5 point	s)						
1. B	2. 0	r	3. C	4. B	5. C			
6. C	7. <i>I</i>	A	8. C	9. A	10. D			
Section B	(5 point	ts)						
11. in gene	eral	12. w	ork out	13. burn off	14. sign up	15. owe to		
16. stay in	shape	17. be	e aware of	18. curl up	19. die out	20. build up		
Section C (5 points)								
21. C	22.	C	23. A	24. B	25. C			
26. A	27.	D	28. A	29. C	30. D			
<i>a</i> b								

Section D (5 points)

31. I was deeply attracted by his character after the first chat with him.

32. From a macroeconomic perspective, investors seem to be worrying about the worst case that may occur.

33. Something that appears worthless on the outside may be extremely valuable in reality.

34. With your limitless imagination, it's very easy for you to keep on expanding a vision.

35. I am now heading to my ideal, no matter how many obstacles are in the way.

Part II Listening Comprehension (20 points)

Section A							
Conversation 1 (4 points)							
36. C	37. D	38. B	39. A				
Conversation	Conversation 2 (4 points)						
40. D	41. D	42. A	43. B				
Section B							
Passage 1 (4	points)						
44. compared	to	45. get across	46. well-roun	ded 47	7. positive		
Passage 2 (4)	points)						
48. A		49. D	50. B	51	. D		
Passage 3 (4)	points)						
52. great thou	ights	53. the bad produc	ts 54. the g	reatest minds	55. we were actors		
Part III Read	ling Comp	orehension (30 point	ts)				
Section A (10	points)						
56. M	57. I	58. J	59. L	60. N			
61. D	62. C	63. A	64. B	65. F			
Section B (10) points)						
66. B	67. L	68. J	69. B	70. I			
71. C	72. F	73. D	74. K	75. G			

Section C						
Passage 1 (5 points)						
76. D	77. B	78. C	79. D	80. C		
Passage 2 (5 points)						
81. D	82. B	83. A	84. B	85. A		

Part IV Translation (10 points)

通常看一个人读些什么书就可知道他的为人,就像看他同什么人交往就可知道他的为人 一样,因为有人以人为伴,也有人以书为伴。无论是书友还是朋友,我们都应该以最好的为 伴。好书就像是你最好的朋友。它对我们总是一如既往地亲切:在我们年轻时,陶冶我们的 性情,增长我们的知识;到我们老年时,它又给我们以慰藉和勉励。

Part V Writing (20 points)

Section A (10 points)

Reference

When you read a novel, you can let your imagination crazy. Everything from the scene to the character's description is determined by your mind, and will therefore be quite enjoyable. Depending on the novel, of course, you can imagine places far away from you just by the description in the novel.

Movies, of course, also have their own benefits. There is no need for thinking, as everything is presented to you in a straightforward form. You never have to ponder what a place or a person looks like; all the information is accessible to you.

In a society where you want everything faster, better and more exciting, perhaps movies are a more relevant medium. However, movies demand at least an hour and a half of your time. Books are available to you whenever there is time, which is also an important feature. I believe that either books or movies are an enjoyable form of entertainment. In some cases, I prefer to read a book. In others, a movie is vastly more enjoyable. It is up to you to decide.

Section B (10 points)

Reference

Hello All,

Classic Reader is a destination for books like fiction, non-fiction, young readers, poetry, short stories, drama and classical. Please visit our website for the latest collections.

It is easy to find a book and research books by authors you've enjoyed in the past. Classic Reader lets you look for another publication that you'll also enjoy, and by searching the authors, you can get more of the same types of books that the author wrote. You can also insert your hobbies into our search engine and set it to "Keyword". By doing this, you will find books that you might like.

Our main motivation is to recommend a good book, such as the bestseller lists or new books which are making headlines, thereby you can get your right book from the same genre of books you like.

We have covered most of books available online. It will help you to save time to find the most appropriate one. If you need further information please do not hesitate to contact us.

Happy Reading!

Audio Scripts:

Part II Listening Comprehension (20 points)

Directions: In this section, you will hear two long conversations. At the end of each conversation, you will hear four questions. Both the conversations and the questions will be spoken only once. After each question there will be a pause. During the pause, read the four choices marked A), B), C) and D), and decide which ONE is the best answer.

Conversation 1

Questions 36 to 39 are based on the conversation you have just heard.

Amy: Can you tell me about your interest, Bobby?

Bobby: I love history books. I can submerge in this "imaginary" world just like reading any other book, the difference is that it really happened.

Amy: History is great, and that is also my favorite subject in school.

Bobby: My love for it will never fade away, because history is my passion.

Amy: Everyone has some sort of passion that they could talk about it forever. I bet you feel the same.

Bobby: Yes. History is like a never ending story.

Amy: In my opinion, history is something in the past. Why do you say it will never end?

Bobby: You know, it tells interesting stories of human life, and keeps adding something new.

Amy: Do you mean that history is created by mankind when the world is changing?

Bobby: Exactly. Sometimes, it is simply amazing to make connections from those events to my life, and then you are part of it.

Amy: Oh, I got it. History affects our past, present and eventually our future. Those who do not know their history should be familiar with it.

Bobby: Absolutely, and in some cases (many, in fact) you could draw parallels with current day situations and have some ideas of what had or had not worked during previous episodes.

Amy: I can't agree more.

Bobby: Besides, I also love reading about military tactics and strategy.

Amy: It sounds like you are a geek. But I have to admit that history is really fascinating.

36. Why does Bobby think reading history is different from reading any other book?

37. Why does Bobby consider history as a never-ending story?

38. Why should persons be familiar with their history?

39. What else does Bobby love to read in addition to history?

Conversation 2

Questions 40 to 43 are based on the conversation you have just heard

Ana: What were you doing last Sunday?

Ben: I was watching my favorite football team.

Ana: Who's your favorite team?

Ben: Barcelona is my team, the greatest team ever.

Ana: I don't actually know about Barcelona as I don't follow football, but that's still nice to know.

How's your team playing?

Ben: We were unlucky because we had a goal disallowed in the last minute.

Ana: Can you tell me more about the game?

Ben: We pressed extremely well in the first half, knocked Real Madrid off their rhythm, challenged everything but no real quality going forward even though there was no lack of effort.

Ana: The game must be really intense.

Ben: Yes. In defense we worked and fought, but they still got chance and scored one. At the last minute, we scored to make it 1-1, but that goal was disallowed and it was over.

Ana: Sounds like it was a close game.

Ben: It really was. Although we did not win the game, I was pleased with the performance of the guys because we had done everything.

Ana: So who do you think is going to win the Champions League Final?

Ben: I would probably go for Real Madrid.

Ana: Are you going to watch it?

Ben: I would love to watch it, but in China it's on at 2:45 in the morning, so I don't think I'm going to miss my sleep to watch it.

40. What does the man think of Barcelona Football Team?

41. What happened to Barcelona in the last minute?

42. How does the man feel about Barcelona's performance?

43. What will the man most probably do after the conversation?

Section B (12points)

Directions: In this section, you will hear three passages.

Passage 1

Directions: In this passage, you are required to fill in the blanks with the exact words you have just heard.

I enjoy reading books because they allow me to reach new heights in my imagination. One of those times was when I was in seventh grade and my class was reading "A Midsummer's Night Dream" by Shakespeare. The vocabulary was very difficult to understand because it was old English and we had to learn almost new vocabulary <u>44</u>. compared to the one I already knew. I usually can understand what an author is trying to <u>45</u>. get across but I couldn't really grasp the meaning this particular time. It took me a while to get it, but I understood in the end.

Now, I challenge myself when it comes to old English plays because I like to see how <u>46</u>. <u>well-rounded</u> I am in all types of writing and reading. Even though this was a difficult task for me when I was reading, it was also <u>47</u>. <u>positive</u> because it challenged me to stop and really pay attention so that I was able to see the real moral of the story and understand the text.

Passage 2

Directions: In this passage, four questions will be asked about what was said. You must read the four choices marked A), B), C) and D), and decide which is the best answer.

To cultivate one's taste in English prose, the most effective way is to read English books extensively. Yet one may be at a loss to choose the appropriate books, especially as a beginner. I would like to share some of my experience.

My first English novel was Jane Austin's Pride and Prejudice. But my experience was

somewhat disastrous stumbling along the lines. It's not the vocabulary that troubled me, but rather the way Austen constructs sentences, and her way of thinking, which seemed too remote to me at that time.

My fading enthusiasm was much recovered after reading Hemingway's novel *A Farewell to Arms*. No long and complicated sentences. And I particularly liked his concise and straightforward style. So my suggestion is, as a beginner, you'd better choose contemporary novels instead of classical ones. You can easily engage yourself in reading, get fun out of it, and gradually build up confidence.

48. What is the best way to cultivate one's taste in English prose?

49. What was the most difficult thing when the author was reading Jane Austin's *Pride and Prejudice*?

50. Which book recovered the author's enthusiasm for reading English prose?

51. What kind of book does the author suggest a beginner should read?

Passage 3

Directions: In this section, you will hear a passage. At the end of the passage, you will hear four questions. Both the passage and the questions will be read two times. When you hear a question, you should complete the answer to it.

Books possess an essence of immortality. They are by far the most lasting products of human effort. Temples and statues decay, but books survive. Time is of no account with great thoughts, which are as fresh today as when they first passed through their author's minds ages ago. What was then said and thought still speaks to us as vividly as ever from the printed page. The only effect of time has sifted out the bad products; for nothing in literature can long survive but what is really good.

Books introduce us into the best society; they bring us the presence of the greatest minds that have ever lived. We hear what they said and did; we see as if they were really alive; we sympathize with them, enjoy with them, grieve with them; their experience becomes ours, and we feel as if we were actors with them in the scenes which they describe.

52. What is the relationship between time and great thoughts?

53. What is the effect of time?

54. What do books bring us?

55. How do books make us feel in the scenes they describe?

Unit 4 Emotions

Key to Exercises:

Part I Vocabulary and Structure (20 points)

Section A (5	points)					
1. B	2. C	3. A	4. C	5. A		
6. D	7. B	8. C	9. B	10. A		
Section B (5	points)					
11. melted av	way	12. concentrate on		13. in advance	14. Apart from	
15. beneficia	l to	16. struggle with		17. exposed to	18. socialize with	
19. made up	my mind	20. cool off				
Section C (5	points)					
21. B	22. A	23. D	24. D	25. C		
26. B	27. D	28. B	29. C	2 30. A		
Section D (5 points)						

31. The natural habitat of giant pandas is bamboo forests.

32. Do you fear that you'll burst into tears or explode with anger in front of her?

33. Work provides physical and psychological well-being.

34. He is acknowledged as an excellent goalkeeper.

35. The most striking feature of those statistics is the high proportion of depression.

Part II Listening Comprehension (20 points)

Section A (8 points)						
36. A	37. D	38. C	39. A			
40. C	41. A	42. A	43. D			
Section B (I	12 points)					
44. hidden	45. in	dustry	46. desperate	47. spared		
48. A	49. A		50. D	51. B		
52. in southern France						
53. exploring the countryside						
54. colorful paintings						

55. meeting room

Part III Reading Comprehension (30 points)

Section (10 points)						
56. O	57. I	58. E	59. C	60. K		
61. L	62. J	63. N	64. G	65. B		
Section B (10	points)					
66. L	67. A	68. B	69. D	70. E		
71. F	72. H	73. L	74. I	75. K		
Section C (10 points)						
76. A	77. C	78. B	79. C	80. D		
81. D	82. C	83. A	84. B	85. B		

Part IV Translation (10 points) Reference

一项新的研究发现,狗能够区分人类快乐和愤怒的面部表情。奥地利维也纳兽医大学的 生物学家科森·穆勒和他的同事用触摸屏测试了11只狗。科学家们训练这些狗去触摸一张高 兴的脸或一张愤怒的脸以获得犒劳。穆勒说:"因为它们已经和人类相处那么长久,所以有 很多机会看到人类的表情。"

Part V Writing (20 points) Section A (10 points) Reference

Let's Protect Wild Animals

Wildlife, especially the rare species, is threatened with extinction. Human beings' attempts to hunt wild animals for profits have resulted in a sharp decrease in the number of wild animals.

No doubt, wild animals should have the equal right of living with human beings. Although Darwin said that "survival is fittest", the real reason why the number of wild animals is sharply decreasing is not because of their natural life span. It is the result of the destruction of their natural habitat. So we should stop destroying the habitat of wild animals and do our best to save the endangered wild animals. In addition, the existence of wild animals can keep natural balance. If wild animals are extinct, the consequence would be disastrous.

Therefore, it is high time for us to take actions to protect them. Firstly, it is necessary to help every citizen realize the importance of animal protection. Only by knowing its importance, can people develop a sense of responsibility to prevent the killing of wild animals. Secondly, a national publicity campaign should be launched to create an atmosphere of keeping a good living environment for wild animals. Lastly, the government should prohibit the hunting of wild animals by law. We should not allow anything harmful to wildlife. If everyone is engaged in the protection of wildlife, ecological balance can be achieved, and man and animals will live together in peace and harmony.

Section B (10 points) Reference



Audio Scripts:

Part II Listening Comprehension (20 points)

Section A (8 points)

Directions: In this section, you will hear two long conversations. At the end of each conversation, you will hear four questions. Both the conversations and questions will be spoken only once. After each question there will be a pause. During the pause, read the four choices marked A), B), C) and D), and decide which ONE is the best answer.

Conversation 1

Questions 36 to 39 are based on the conversation you have just heard.

Tom: Did you listen to the news this morning?

Helen: Yes, about what?

- Tom: There is a massive forest fire in South Africa. It covers several square kilometers. Now many square kilometers has been destroyed.
- Helen: Was it caused accidentally or naturally? Sometimes it gets so hot that fires occur naturally in South Africa.
- Tom: Nobody knows at the moment, but it has been very hot there recently. The drought in South Africa is causing starvation. Millions of people have migrated to try and find food.
- Helen: What is the international community doing to help?
- Tom: The European Union has sent several planes with relief supplies. Several countries have sent soldiers to distribute food and medical supplies. Refugee camps have been set up across the region.
- Helen: How many countries have been affected?
- Tom: Two have been seriously affected, but the refugees are also migrating to several surrounding countries.
- Helen: I saw on TV yesterday that there has been another earthquake in South Africa, too.

Tom: Yes. There have been a few there recently.

Helen: Does the newspaper say anything about casualties?

Tom: So far, more than 20 people died, and over 100 are injured and sent to the hospital.

Helen: I'm sorry to hear that.

- 36. What did the two speakers mainly talk about in the conversation?
- 37. What caused this disaster?
- 38. How many countries were seriously affected by the disaster?
- 39. What else did the two speakers talk about in the conversation?

Conversation 2

Questions 40 to 43 are based on the conversation you have just heard.

- Roc: Do you remember that first moment when you met Koko, the gorilla?
- Francine: At that time, she was on exhibit at a children's zoo. There was a giant window where

we could view her. She was pretty and curious.

Roc: She already understood the concept of symbolic communication?

Francine: I think she was already doing it, but when she got our signs added to hers, she generalized them—for example, the "food" sign. She would sit on this high spot where she could watch people come and go and she would sign "food" to them.

- Roc: You mentioned that when you met her, Koko already was making signs of her own. Do gorillas use them to communicate among themselves?
- Francine: That's what's being discovered. People have looked at zoo dwelling gorillas gesturing, and they make signs extensively under certain situations. The free-living gorillas might talk about simple things like "Where are we going to get our next meal?"
- Roc: I'm curious about the signs that gorillas make among themselves—are the signs and their meanings consistent?
- Francine: Yes. I remember Koko was doing a gesture that goes across the top of her head and forward. We were telling her, "We just don't understand what you're saying. Can you say it in another way?" She couldn't. She just kept doing that one sign. Finally, I understood what it meant. It means "take off" in the sense of "jump off." Koko wanted us to take off our lab coats. She and her brother made the same gesture, even though they had never met.
- Roc: Besides gestures, are there other forms of communication that Koko uses?
- Francine: Certainly. I realized that when she tears a page out of a magazine or a book, it's not trash. It's meaningful. She wants us to see it. I remember one Valentine's Day, she had some cards out waiting for me that stated pretty clearly "Where are the goodies?"
 Roc: Is her concept of time similar to the human concept?
- Francine: I would say, yes, definitely. So much so, that in terms of the passing of her kitten, All Ball—even 15 years later, whenever she encountered a picture of a kitten that looked like All Ball, she would sign, "Sad. Cry." and point to the picture. She was still mourning after many years.
- 40. Who is Koko?
- 41. What does Koko look like?
- 42. How do Koko and the speaker communicate with each other?
- 43. What's the probable relationship between Koko and the kitten?

Section B (12 points)

Directions: In this section, you will hear three passages.

Passage 1

Directions: In this passage, you are required to fill in the blanks with the exact words you have just heard.

"A LIFETIME" is a new film about the brutal short lives of two foxes, brothers Borys and Eryk, born and killed on a Polish fur farm. Animal Defenders International (ADI) placed <u>44</u>. <u>hidden</u> cameras on the farm to capture this rare insight into an <u>45</u>. <u>industry</u> that kills more than 100 million animals a year. At less than seven months of age, Borys and then Eryk are dragged from their cage. They have seen other foxes being killed outside their cage and there is nowhere to hide; <u>46</u>. <u>desperate</u> to avoid their fate, Borys, and Eryk try to run from the farmer. A terrified Aleska watches as her brothers are pulled from the cage by their tails, one at a time, hung up by a back leg, killed and their bodies thrown on a cart to be skinned. Aleska is <u>47</u>. <u>Spared</u>; she will breed next year's foxes, her babies will be taken away from her and killed like her brothers.

Passage 2

Directions: In this passage, four questions will be asked about what was said. You must read the four choices marked A), B), C) and D), and decide which is the best answer.

Questions 48 to 51 are based on the passage you have just heard.

We're not talking about a few dead fish littering your local beach. Mass die-offs are individual events that kill at least a billion animals, wipe out over 90 percent of a population, or destroy 700 million tons—the equivalent weight of roughly 1,900 Empire State Buildings—worth of animals. And according to a new research, such die-offs are on the rise. The study, published this week in the *Proceedings of the National Academy of Sciences*, is the first to examine whether mass die-offs have increased over time. Researchers reviewed historical records of 727 mass die-offs from 1940 to 2012, and found that over that time, these events have become more common for birds, and fish. The numbers remained unchanged for mammals. Disease, human-caused disturbances—like the red tides that are prevalent along American coastlines—are two major causes. Big die-offs can permanently change food webs.

- 48. How many animals are killed according to the passage you have just heard?
- 49. According to the study, what has happened to the mass die-offs recently?
- 50. How long was the reviewing carried out in the study?
- 51. What kind of animal died off more commonly according to the study?

Passage 3

Directions: In this section, you will hear a passage. At the end of the passage, you will hear four questions. Both the passage and the questions will be read two times. When you hear a question, you should complete the answer to it.

Questions 52 to 55 are based on the passage you have just heard.

Have you heard about the Lascaux cave? The cave is located near a town in southern France. The Lascaux cave was discovered in 1940 by four French boys who were exploring the countryside. They found the cave walls were covered with colorful paintings of horses, bulls, deer and other prehistoric animals. Scientists have worked out that the paintings are at least 17,000 years old. Nobody is sure of the purpose of the cave. It might have been a spiritual place, where people came to pray in the hopes of hunting more food. Perhaps the cave was a meeting room and the ancient people thought it would be nice to decorate the walls. It has also been suggested that the images are an astronomical map which helped people calculate the seasons. Even if we don't understand the purpose of the cave, we cannot deny that it is an incredible place. It shows how talented and clever people were.

- 52. Where is the cave located?
- 53. Who found the cave?
- 54. What did they find on the walls of the cave?
- 55. What does the author think the cave might have been used for?

Stage Test 1

Key to Exercises:

Part I Listening Comprehension (20 points)Section A (10 points)1-5CAABDSection B (4 points)6-9ADDCSection C (6 points)10. charged11. natural and cultural12. a lifelong dream13. responsibility to ensure

Part II Vocabulary and Structure(20points)

Section A (10 points) 14-18ADBBC 19-23BDADD

24-28ADADB	29-33BABCA

Section B (10 points)

34. Look! Li Ming and his classmates are playing football on the sports field.

35. He is more and more resembling his father as the years go by.

36. My friends and I used to go to the cinema a lot, but we never get the time now.

37. His parents are arriving tomorrow morning on the 7:30 train.

38. If it's fine tomorrow, we'll go climbing the mountain.

Part III Reading Comprehension (30 points)

Section A (10 points) 39-43MOGLA 44-48JDKCB Section B (20 points) 49-53CADDA 54-58ADDCB

Part IV Translation (10 points)

如果你不相信你自己能...,那么你可能就是不行。如果你不相信你的梦想和你有追求梦 想的能力,那么你已经将自己打败了。每一个值得追求的梦想都要付出代价。也许是时间、 磨练、实践;不错,有时甚至是金钱。梦想不是花一下大力气就会实现。事实上,梦想的成 功是由许多细小的步伐积累而成的。要实现你的梦想,你必须每天都前进一小步。

Part V Writing (20points) Section A (15 points)

Reference:

There are various kinds of emotions in the world. Friendship is one of the most valuable emotions. People need such an emotion to support themselves both mentally and physically.

It is not easy to maintain good friendship, because sometimes you and your friend may meet with difficulties in getting along well with each other. Therefore, trust is the most remarkable trait of keeping longstanding friendship. As the saying goes, "Between friends, all is common." Besides, tolerance is also a vital factor in remaining good friendship. If your friend makes a mistake accidentally, you should be broad-minded and forgiving, as friendship is too precious. When there is misunderstanding, we need to make efforts to correct it. We should not abandon friendship at random but treat our friends kindly and honestly.

After all, we cannot do without friendship in our life. So, try our best to insist in making good friends.

Section B (5 points) Reference:



Audio Scripts:

Part I Listening Comprehension

Conversation 1

- Todd: What do you want to be in the future? Like what are your plans?
- **Josh:** Well, I want to go to college and after college I'll go to an optometry school to become an eye doctor.
- Todd: Wow! An eye doctor. Why are you thinking of being an eye doctor?
- Josh: My eye-sight was poor when I was a child. When I got a pair of glasses for the first time, I looked around and told my Mom "Now I can see the trees and I can see all the branches. It's so cool." And my cousin had lots of eye problems and ended up with one eye being blind. That was why I thought of curing people's eyes when I grew up.
- Todd: I see. So you've wanted to be an eye doctor since your childhood?

Josh: Yeah, ever since I was six years old.

- **Todd**: So are you doing things right now to help prepare yourself to get into college and become a doctor?
- Josh: Absolutely. I've been taking classes and doing everything I can to get in that direction.
- Todd: Oh, that's great. Are you taking online classes?
- Josh: Yeah, online classes given by MIT.
- Todd: How much do you have to pay for the classes?
- **Josh**: They're free. You can watch the videos whichever ones you want. They're really interesting, and the professors at MIT are really cool.

Questions:

- 1. What is the man's dream job?
- 2. Why did he want to have that dream job?
- 3. How old was he when he considered that dream job?

Conversation 2

Sarah: John, do you like to play golf?

John: Well, no. I don't often play golf, but I play disc golf.

Sarah: Disc golf? What's that?

John: Some people call it Frisbee golf or flying disc. It's similar to golf but the courses are much smaller. They are set in parks. You have to throw the Frisbee into a basket. So it's different from playing golf.

Sarah: Oh, that sounds fun. Is it very easy?

- John: Well, it can be easy or very difficult. It depends on the course. The parks have different disc golf courses. And you can be an easy beginner or you can be an expert. It all depends on how much you want to get involved. My friends and I are beginners, so we just like to have fun. We usually do the easy courses and have a good time. I think it's relaxing.
- Sarah: I see. That's interesting.
- John: But when you want to become an expert, you have to spend more money to get better equipment. It's like any sport, I guess. In fact, they have disc golf competitions now. So you can even participate in a tournament and win some prize money.

Sarah: Did you ever compete?

John: Oh no. I'm just a beginner. I don't think I want to be too serious about it.

Sarah: Golf has 18 holes. How about disc golf? Does it have 18 baskets, too?

John: Oh, no. Golf courses are very large, but disc golf courses are small and usually have only

six holes. But you can play 18 holes by doing all 6 three times each.

Sarah: I see. How do you keep score?

John: Score keeping is like that of golf. If you can hit the basket you'll have one point.

Sarah: Uh-hmm.

John: But I'm not good at it. Usually I have three or four points for each course.

Sarah: It sounds like a lot of fun.

John: It is fun. Maybe you can join us next time.

Sarah: I will. Thank you.

Questions:

4. What sports are they talking about?

5. How many holes does discgolf have?

Passage 1

The students are part of a summer program at nature preserves and parks around the United States to educate students about the environment, and steer some into environmental careers. Open to boys and girls, it's called Leaders in Environmental Action for the Future.

Outside the Nature Conservancy's New York office, Brigitte Griswold says it's the result of a partnership between the conservation group and 25 environmental high schools.

"Students are involved in our nature preserves, doing everything from shellfish restoration to restoring the L.A. River to helping to ensure healthy populations of trees right here in New York City," said Griswold.

It's a month of exploration for these California students. Some are now thinking about careers as environmental lawyers, teachers or scientists.

Griswold says whatever their chosen field, the summer program broadens their perspective.

Questions:

6. What is the primary purpose of the summer program?

7. How long will the program last?

Passage 2

In this day and age, many people do not read for pleasure. There are many reasons for this. Some may believe that reading takes too much time or effort. Others may never have enjoyed reading at school and can't imagine doing it for fun. Some may simply never have encountered an environment that fostered a love of reading. However, reading can greatly enhance your life experience, and there are ways to make it even more enjoyable, whether you do it frequently or just for school or work assignments. As George R.R. Martin, author of the *Game of Thrones* books, once wrote, "A reader lives a thousand lives before he dies...The man who never reads lives only one." Now please view the following three methods I recommend to foster a love of reading:

- 1. Finding the Right Reading Material
- 2. Developing a Reading Routine You Love
- 3. Helping Children Learn to Love
- Try the methods and fall in love with reading!

Questions:

- 8. What does the author think of reading?
- 9. How many methods does the author recommend?

Section C

Jonathan Jarvis is the National Park Service Director. Recently, he spoke to VOA about his time with the service.

"For the last 100 years, the National Park Service has been <u>10.charged</u> by the U.S. government to manage the very best of America; the very best places that represent both our <u>11. natural and</u>

<u>cultural</u> heritage. So, to be part of this organization and to be in the directorship is really <u>12. a</u> <u>lifelong dream</u> for me."

Jarvis has worked at the park service for 40 years, and being the director since 2009.

"I like to say the National Park Service is the only federal agency with the <u>13. responsibility to</u> <u>ensure</u> that the public actually has fun! So we have a lot of places that are there for the enjoyment of the American people, and visitors from around the world."

Unit 5 Shopping

Key to Exercises:

Part I Vocabulary and Structure (20 points) Section A (5 points)						
1. C	2. A	3. B	4. B	5. B		
6. A	7. C	8. C	9. A	10. D		
Section B (5 p	oints)					
11. in terms of	Ē	12. signed off	13. checked for	14. is addicted to	15. give in	
16. make sure		17. Thanks to	18. shell out	19. remindof	20. referto	
Section C (5points)						
21. A	22. B	23. D	24. C	25. A		
26. B	27. B	3 28. C	29. B	30. C		
Section D (5 mints)						

Section D (5 points)

31. The employees have the priority to purchase shares in the company they work for.

32. The neighborhood store delivers groceries to its customers' homes for free.

33. The voice on the phone was familiar, but I couldn't figure out who it was.

34. The wedding ceremony will be held regardless of the weather.

35. As the saying goes, "Of all the thirty-six alternatives, running away is best."

Part II Listening Comprehension (20 points)

Section A (8 points)						
Conversation	1					
36. C	37. B	38. D	39. A			
Conversation	2					
40. C	41. D	42. C	43. D			
Section B (12	points)					
Passage 1						
44. unmarried	45. lo	oking for	46. products	47. predict		
Passage 2						
48. C	49. B		50. A	51. B		
Passage 3						

52. electronically 53. hurt their business 54. before purchasing 55. repair electronic products

Part III Reading Comprehension (30 points)

Section A (10 points)			
56. F	57. J	58. O	59. L	60. M
61. C	62. K	63. D	64. B	65. N
Section B (10 points)				
66. F	67. I	68. A	69. E	70. K
71. H	72. B	73. L	74. C	75. I
Section C (10 points)			
Passage 1				

76. C	77. B	78. A	79. B	80. B
Passage 2				
81. A	82. C	83. B	84. A	85. C

Part IV Translation (10 points)

In the United States, a lonely person has Reddit and cats. In China, they have Singles' Day, which falls on Nov. 11, that is 11.11, symbolizing "bare branches", the Chinese nick name for bachelors. The Single's Day sprang up about 20 years ago as a joke by college students on campus in China. It was a day for them to confess their love to their beloved ones. But since 2010, online retailers have transformed the day—"Double 11"—into an online shopping extravaganza.

Part V Writing (20 points) Section A (10 points) Reference

Nowadays, people often say that shopping online is better than shopping in stores, but is this really the case? So far there is no consensus of opinions showing that shopping online is better than traditional shopping. Some people believe that supermarkets and stores will disappear sooner or later, while others argue that stores would unlikely disappear, for they have their own advantages.

Most people do shopping online because it is very convenient. With a click of the mouse, they can buy any goods they want. In addition, goods online are cheaper than those at an entity shop so that buyers can save a lot of money. But every coin has two sides. Online shopping also has demerits. In recent years, we have heard a lot about online cheating, and many buyers have complained about the poor quality of online goods.

Although traditional shopping is not as convenient as online shopping, the buyer can examine the goods by themselves, thus there can be little cheating. Of course, if the buyer meets with a traffic jam on the way to go shopping, his happy mood will be affected.

In a word, both online shopping and traditional shopping have their own advantages and disadvantages. They can exist together. And online shopping will not replace traditional shopping at least in many years to come.

Section B (10 points)



Reference

Audio Scripts:

Part II Listening Comprehension (20 points)

Section A (8 points)

Directions: In this section, you will hear two long conversations. At the end of each conversation, you will hear four questions. Both the conversations and questions will be spoken only once. After each question there will be a pause. During the pause, read the four choices marked A), B), C) and D), and decide which ONE is the best answer.

Conversation 1

Questions 36 to 39 are based on the conversation you have just heard.

- **Todd:** Shona, you talked about shopping today. You bought some food and some furniture. Are you a big shopping fan?
- Shona: Not really. I'm not one of those people who go shopping every weekend or every weekday. But to be honest, like if I am around shops, and I do see something that I really like, I don't have much will-power, and I will buy it.

Todd: So you like shopping for clothes?

Shona: I like shopping for clothes but I don't really like shopping for anything else.

- **Todd:** Now when you buy your clothes, are you saying you usually buy clothes on impulse. You see them and you like them?
- Shona: Yeah, that's true. I don't like staying at home and looking at catalogues. I will just be wandering about. Something will catch my eye, and I'll think it looks nice, so I might end up buying it.
- **Todd:** You know, these days, people buy stuffs on the internet quite easily. Have you ever bought clothes over the internet?
- **Shona:** Yes, I have actually. I've bought a couple of items over the internet which is like lots of fun, because "Is it going to fit? Is it going to look nice?" You don't know, so once you get it, it's always a bit exciting, just like to see how it actually looks in real life.

Todd: Did it fit?

Shona: Yeah. Yeah. Actually there we bought two items that I wear quite a lot.

Todd: What did you buy?

Shona: I bought a pen-striped jacket, and this blue and white stripy dress, which is really nice.

Todd: Oh, cool. Now when you shop, do you always pay cash or do you pay by credit card, or...?

Shona: I prefer to pay by cash because then I know how much I'm spending. If you pay with credit card, or whatever, you're not aware of how much money you're actually spending.

So I prefer to take cash out and pay with that, then I have more of a budget.

Todd: Wow, that's pretty good.

- 36. What is the woman's attitude towards shopping?
- 37. How does the woman feel when she shops on the internet?
- 38. What did the woman buy over the internet?

39. Why does the woman prefer to pay by cash when shopping?

Conversation 2

Questions 40 to 43 are based on the conversation you have just heard. **Rob:** Hi, Cathy, welcome to "US Weekend". (Applause) Cathy: Hello Rob.

Rob: Today, we're going to talk about the growing trend in online shopping.

Cathy: Ah yes, shopping via the Internet. That's something I like to do.

- Rob: Well, you're not the only person who likes to shop this way. Millions of people choose to shop online today.
- Cathy: Yes, it's true that people are becoming more accustomed to buying things online. Retailers are making it much easier to buy things over the Internet. Is that something you've done, Rob?
- **Rob:** I do it quite regularly on my smart phone. But what's the most popular item that is bought online ? Is it music, travel tickets or books?

Cathy: I thought it was probably books.

- **Rob:** You are right. Yes. The survey found that 41% of people surveyed bought books online. Clothes, DVDs and airline tickets were among the other popular items. Have you bought any of those online?
- Cathy: Yes, I have. I've definitely bought airline tickets, yes, DVDs-all of those things. I think I do a bit too much online shopping!

Rob: It sounds like it! You're very keen! Thank you for joining this program.

Cathy: It's my pleasure.

40. What is the relationship between the two speakers?

41. According to the conversation, what is the most popular item that is bought online?

42. What does the woman say about online shopping?

43. What items did the woman buy over the Internet?

Section B (12 points)

Directions: In this section, you will hear three passages.

Passage 1

Directions: In this passage, you are required to fill in the blanks with the exact words you have just heard.

What's the biggest online shopping day in the world? Not Valentine's Day. Not Cyber Monday or Black Friday. The winner is China's Singles' Day.

Singles' Day began as a day for <u>44</u>. unmarried or uncoupled people to celebrate their lives. Single students, 45. looking for an excuse to buy themselves presents, started it on November 11, 1993. It is symbolized by the four number ones in the date of November 11-11.11-and is also called Double Eleven. It became a major shopping day in 2009. The CEO of an online shopping site—Alibaba—Daniel Zhang, launched an annual online sale that day.

Last year, Alibaba sold more than \$1 billion worth of <u>46. products</u> in the first three minutes of the sales. Total sales on Singles' Day soared to \$9 billion within 24 hours. Analysts 47. predict that this year, sales on China Singles' Day will soar to a new high.

Passage 2

Directions: In this passage, four questions will be asked about what was said. You must read the four choices marked A), B), C) and D), and decide which is the best answer. Questions 48 to 51 are based on the passage you have just heard.

Most of us still have lots of photographs sitting around from the days when we used cameras,

not telephones, to take pictures. These images, representing memories from our past, do not have to be lost.

Google has created a tool—PhotoScan app—to help bring these forgotten pictures back to life in very high quality.

After opening the app, the user first positions the desired photo within the camera's frame. When this is done, four small circles appear in different places over the photo. The user then moves the phone over each of the circles, which change color after the process is complete. And that's it! The app finds the edges of the photo, straightens the image, and puts it in the right position while removing glare.

From this point, the pictures can easily be saved to the Google Photos app or somewhere else.

- 48. Which company created PhotoScan app?
- 49. What is the function of PhotoScan app?
- 50. How many circles can you see when you are using this app?

51. What will the app do after finding the edges of the photo?

Passage 3

Directions: In this section, you will hear a passage. At the end of the passage, you will hear four questions. Both the passage and the questions will be read two times. When you hear a question, you should complete the answer to it.

Questions 52 to 55 are based on the passage you have just heard.

Americans are buying more products and services than ever before through the Internet, and the popularity of online sales is likely to spread to other countries. Online sales now represent as much as one-tenth of all retail sales in the United States.

Experts say fifty-seven percent of Americans have bought something electronically. This has led traditional stores to seek new ways to keep their customers loyal. Store owners worry continuing growth in online sales will hurt their business.

Cornell University marketing professor Ed McLaughlin says they should be worried because any products that can be will be sold online. He says traditional stores can keep their customers by selling goods like clothing, which buyers may want to see and try on before purchasing. Some stores could also offer things that are difficult to ship and please customers by offering to set up or repair electronic products.

52. How many Americans have bought things online according to experts?

53. What do the store owners think of the continuing growth of online sales?

54. By selling things like clothing, how can retailers keep their customers?

55. What can traditional stores do to please customers?

Unit 6 Food

Key to Exercises:

Part I Vocabı	lary and Struc	cture (20 points)				
Section A (5 points)							
1. C	2. B	3. A	4. B	5. D			
6. B	7. C	8. B	9. C	10. A			
Section B (5)	points)						
11. took off	12. cook up	p 13. pick	up	14. kicked out	15. vice versa		
16. wash up	17. a range	of 18. Get u	used to	19. on the go	20. a heap of		
Section C (5points)							
21. B	22. D	23. C	24. B	25. A			
26. D	27. C	28. A	29. D	30. B			
	•						

Section D (5 points)

31. Sanya is without doubt one of the most beautiful cities I have ever visited.

32. Red wine can only be made from black grapes.

33. We cannot guarantee the results if you insist on that.

34. This kind of cheese is low in cost, but tasty, nutritious and easily preserved.

35. This is a good residential district for the aged as it has fresh air and beautiful scenery.

Part II Listening Comprehension (20 points)

Section A							
36. B	37. C	38. A	39. C				
Conversation	2						
40. D	41. C	42. A	43. B				
Section B							
44. reducing s	salt 45. varie	es 46. label	their menus	47. taste and flavor			
Passage 2							
48. C	49. D	50. B	51. A				
Passage 3							
52. the 19th c	52. the 19th century.						
53. fried potatoes.							
54. 165 million cups of tea.							
55. British foo	od.						

Part III Reading Comprehension (30 points)

Section A				
Key:				
56. I	57. C	58. E	59. D	60. G
61. H	62. F	63. L	64. J	65. A
Section B				
66. E	67. B	68. F	69. G	70. I
71. D	72. C	73. L	74. K	75. H

Section C				
76. A	77. B	78. A	79. D	80. B
81. C	82. B	83. C	84. A	85. A

Part IV Translation (10 points)

For the British people, tea-time is a small meal eaten in the late afternoon (usually between 3:30 and 5:00). At this time, people may drink tea, and often eat biscuits, cakes or savory foods such as sandwiches, crumpets or tea-cakes. Occasionally, people may have a full afternoon tea or a cream tea. This includes a scone with jam and cream as well as a selection of sandwiches and cakes.

Part V Writing (20 points) Section A Reference

My Favorite Food

My favorite food is fried rice with vegetables and chicken curry and salad. This is, in fact, the most popular dish in our country. The rice is first boiled in water and then the boiled rice is fried with some chicken, vegetables, and oil. The chicken curry is prepared separately using some spices and chicken. And finally, the salad is prepared using different vegetables and fruits and then they are cut into pieces and mixed together with mustard. These three items are served together.

I eat this dish approximately 3-4 times a week. This dish is mostly prepared at home and sometimes I eat it in a restaurant. There are some variations in the way this food is prepared and the ingredients used. Different restaurants have their own specialties in preparing and serving this dish.

The reason for my favorite food is as follows: firstly it is very delicious and healthy. This menu meets the demand for different nutritional requirements; secondly, it is available in most parts of the country; thirdly, I like it as it offers various flavors. Moreover, it is not that expensive to prepare and does not require too much effort to prepare. For all these reasons it is my favorite food.

Section B Reference

Meal Deal Offers!

10% discount off for students Valid: Monday to Saturday only

MENU

<u>Main Course</u> T-Bone Steak Roast Beef Grilled Lamb Chop Pork Ribs with B.B.Q Sauce <u>Sandwich and Burger</u> Tuna Fish Sandwich Ham & Cheese Sandwich Beef Burger Chicken Burger <u>Dessert</u> Apple Pie Mango Pudding Strawberry Ice Cream **Opening Hours:** (Lunch) Mon-Sat: 12:00-14:00 (Dinner) Mon-Fri: 18:00-20:00

Audio Scripts:

Part II Listening Comprehension (20 points)

Section A (4 points)

Directions: In this section, you will hear two long conversations. At the end of each conversation, you will hear four questions. Both the conversations and questions will be spoken only once. After each question there will be a pause. During the pause, read the four choices marked A), B), C) and D), and decide which ONE is the best answer.

Conversation 1

Questions 36 to 39 are based on the conversation you have just heard.

Woman: Quality catering, can I help you?

Man: Yes, I'm having a party on Friday night. Could you prepare some food for me?

Woman: Certainly! What kind of party is it?

Man: It's a dinner party for eight people.

Woman: I see. What would you like us to prepare?

Man: Could you make a main course and a dessert?

Woman: No problem! Can you tell me what kind of food your guests like?

Man: Well, most of them like fish but some don't eat meat.

Woman: I could prepare a selection of seafood and vegetarian quiche with mushrooms and peppers.

Man: That sounds great! Can you make a chocolate cake for dessert?

Woman: Of course I can!

Man: Can you deliver the food to my house?

Woman: Yes, but I can't deliver until 7 pm. Is that OK?

Man: Yes, that's fine. Thank you very much!

Questions:

36. What is the woman's job?

37. How many people will be invited to the party?

38. What kind of food do most of the man's guests like?

39. When will the party begin?

Conversation 2

Questions 40 to 43 are based on the conversation you have just heard.

Man: What kind of food do you like? Woman: I like all kinds of food. Man: Really? Do you like to eat spicy food? Woman: I love spicy food, the hotter the better. Man: You are so lucky. Woman: Why am I lucky? Man: I feel terrible when I eat hot peppers. Woman: Can you eat Thai or Mexican food then? Man: Yes, I can but only if it's really a bland. Woman: Do you eat out very often? Man: Sometimes. Woman: Do you have a favorite restaurant? Man: I do have a favorite vegetarian restaurant. Woman: Are you a vegetarian? Man: Yes, I am. Woman: So you don't eat chicken or pork? Man: No chicken, no pork but I do eat fish. Woman: Are you a vegetarian for health reasons or religious reasons? Man: Mostly for health reasons. 40. What kind of food is the woman's favorite? 41. Why does the man say the woman is so lucky? 42. What kind of meat does the man like? 43. For what reason is the man a vegetarian?

Section B

Directions: In this section, you will hear three passages.

Passage 1

Directions: In this passage, you are required to fill in the blanks with the exact words you have just heard.

Restaurants are now offering a range of healthy eating choices, from lighter options with the calorie count clearly displayed to nutrient dense super foods. Chefs are catering to the 'healthy lifestyle experience', <u>44. reducing salt</u>, sugar and fat levels, and serving more fruit, vegetables, fresh herbs, fish and grains. The way we define nutrition and healthy foods <u>45. varies</u> from person to person. Some consumers choose to avoid oil and dairy, for example, not because they have an intolerance but for lifestyle reasons. This means chefs are expected to be more accurate in the way they <u>46. label their menus</u> and use alternative methods to create oil-free sauces and dressings. Chefs are also using new ways to intensify <u>47. taste and flavor</u> such as steaming and boiling. Research shows that what's healthy for eaters is good for business. Chefs know that their menus should be balanced to meet consumer needs and there can be no compromise on taste.

Passage 2

Directions: In this passage, four questions will be asked about what was said. You must read the four choices marked A), B), C) and D), and decide which ONE is the best answer. *Questions 48 to 51 are based on the passage you have just heard.*

Christmas pudding is customarily served on Christmas Day and it dates back to medieval England. An old tradition once associated with the dish was the practice of hiding coins inside the pudding. Whoever found a coin got to keep it. The pudding was sometimes even lit aflame before being brought to the table. By far the most popular meats served at Christmas time have always been ham, goose, duck, and pheasant. In the United States, turkey, a bird that is native to North America, became very popular during the 20th century. One of the most popular Christmas dessert treats is gingerbread. Gingerbread is typically made in the form of small men. In fact gingerbread men have become one of the most recognizable symbols of the holiday. Gingerbread is also used to create small houses. The houses are commonly decorated with icing and candies. One beverage associated with the holiday is eggnog. Eggnog is a sweet beverage made with milk, sugar, and eggs. Adults sometimes also mix alcohol in with the drink. These are just a few of the traditional food items many people eat at Christmas time. As the holiday continues to grow and change surely more dishes will be added to our Christmas traditions.

- 48. Which of the following is a traditional way of celebrating Christmas with pudding?
- 49. What is the most popular meat served in the United States during Christmas?
- 50. In what form is Gingerbread typically made?
- 51. What kind of basic ingredients are included in eggnog?

Passage 3

Directions: In this section, you will hear a passage. At the end of the passage, you will hear four questions. Both the passage and the questions will be read two times. When you hear a question, you should complete the answer to it.

Questions 52 to 55 are based on the passage you have just heard.

British food doesn't have a very good reputation, but fish and chips and a good cup of English tea are two things you should try if you are ever in Britain.

Fish and chips became a popular meal for working class people in Britain because of the advances in trawl fishing in the North Sea and the development of the railway network in the middle of the 19th century. According to the Oxford English Dictionary the first use of the word 'chips' to mean fried potatoes appeared in *A Tale of Two Cities* by Charles Dickens, which was published in 1859. Every day in Britain approximately 165 million cups of tea are drunk, but in fact the British were one of the last countries in Europe to try tea. It first arrived in Britain in 1662 when Charles II married the Portuguese princess Catherine, who brought her favorite drink to the English court. At that time tea came from China, and one of the first places in Britain to sell it was a coffeehouse in 1667. Tea drinking slowly became more popular over the next century, and in the 19th century tea began to be grown in India.

- 52. When did fish and chips become a popular meal for working class people in Britain?
- 53. According to the Oxford English Dictionary, what did the word 'chips' mean when it was first used?
- 54. How many cups of tea do the British drink every day?
- 55. What is the passage mainly about?

Unit 7 Travel

Key to Exercises:

Part I Vocabulary and Structure (20 points)

Section A (5 points)

1. B	2. A	3. D	4. B	5. B
6. C	7. A	8. A	9. C	10. B

Section B (5 points)

11. had the best of	12. to name but a few	13. take time off	14. be attached to
15. get a taste of	16. regardless of	17. map out	18. soak up
19. be capable of	20. depend on		
Section C (5points)			

21. D 22. B 23. C 24. B

27. C

Section D (5 points)

26. B

31. Here travelers can feel the charm of the exotic old Shanghai, and witness the beauty of modern Shanghai.

29. D

25. A

30. A

- 32. When it comes to wave and a new relaxing way of life, Hawaii is the paradise for surfers.
- 33. The greatest attraction of Hangzhou lies in its fascinating scenery.

28. B

- 34. I like to be immersed in the ancient history and rich culture while appreciating different landscapes.
- 35. The terrorist attacks that took place in Bali in 2002 had a serious impact on the tourism of this beautiful island.

Part II Listening Comprehension (20 points)

Section A (8 points)						
Conversation	1					
36. B	37. D	38. C	39. C			
Conversation	2					
40. C	41. D	42. C	43. B			
Section B (12	points)					
Passage 1						
44. be engaged in 45.		45. popularity	46. hometown tourist	47. consider		
Passage 2						
48. D	49. A	50. C	51. D			
Passage 3						
52. travel tips		53. honeymoo	53. honeymooners and families			
54. facilities on board		55. price and	55. price and weather			

Part III Reading Comprehension (30 points)

Section A (10 points)							
56. H	57. N	58. A	59. I	60. C			
61. E	62. O	63. D	64. F	65. K			
Section B	Section B (10 points)						
66. D	67. F	68. A	69. G	70. B			
71. L	72. H	73. I	74. E	75. L			
Section C (10 points)							
77. D	77. C	78. B	79. C	80. B			
81. C	82. D	83. C	84. C	85. B			

Part IV Translation (10 points)

Pipa is one of the most representative classical musical instruments in Chinese traditional culture. Pipa was used as the common name for all Chinese plucked stringed instruments in Tang Dynasty. And it has also been introduced to other Asian-countries, such as Japan, Korea and Vietnam, etc. Pipa is known as the "King of folk musical instrument" in China.

Part V Writing (20 points) Section A (10 points) Reference

I Prefer Self-service Travel

When it comes to travelling, different people have different ideas. Some people hold that travel on their own is the first choice while others prefer to package tour. As for me, I fancy the former.

In the first place, if you choose self-service travel, you are able to select your own itinerary. As we all know, the greatest disadvantage of package tour is that the tourists have to follow exactly the travel agency's schedule, but this is not going to happen to self-service travel. You are free to stay at the scenic spots as long as you want. If condition permits, you don't have to book traffic tickets and wait for a timetable, and you almost can travel to any place whenever you want.

In the second place, the news of tour guides forcing tourists to buy souvenirs is nothing rare. By contrast, if you are in a self-service travel, certainly you don't have to worry about this trouble. It's your choice to buy a souvenir or not.

To sum up, given the factors that I have just outlined, it is wise to choose self-service travel when you are going to make a tour.

Section B (10 points)

Reference

Half-day Seat-in-Coach Tour to Hong Kong Island

Hong Kong Island is the heart of Hong Kong; it is home to the most high-profile tourist sites, historical sites, mountain ranges, and shopping areas. Choose from our private tours or seat-in-a-coach tours according to your preference.

*Tour Duration: 5 hours

*Highlight: Victoria Peak

*Departure Time

Morning Tour: 7:50 am to 8:40 am

Afternoon Tour: 12:50 pm to 1:40 pm

(subject to change due to local traffic conditions)

*Departure Hotels: Designated hotels at Tsimshatsui, Causeway Bay or Queensway. Check

- trip note for details
- * Price: \$ 49

Audio Scripts:

Part II Listening Comprehension (20 points)

Section A (8 points)

Directions: In this section, you will hear two long conversations. At the end of each

conversation, you will hear four questions. Both the conversations and questions will be spoken only once. After each question there will be a pause. During the pause, read the four choices marked A), B), C) and D), and decide which ONE is the best answer.

Conversation 1

Questions 36 to 39 are based on the conversation you have just heard.

Mark: Hi, Cathy, you look so good. How was your holiday?

Cathy: Thanks! It's totally amazing! I needed that break.

Mark: Where did you go?

Cathy: We took a boat trip to Koh Samui.

Mark: Really? Did you go with your parents or your husband?

Cathy: No, I went with my cousins.

Mark: Koh Samui is a really peaceful place. It must have been quite relaxing.

- **Cathy:** Oh, yeah! After all the hectic schedules and the tough life, it's nice to have a peaceful vacation there.
- Mark: How was the weather there?

Cathy: It was nice... all I got was blue sea and a clear sky! I suggest you go there when you have time. It feels like paradise on earth and I'm sure you'd have a great time.

Mark: I need a break myself. I'm going to ask for 7 days off and see if my boss approves of it.

Cathy: The boss's office door is open, I think the boss should be there and I hope he does. You've worked so hard on your last project.

Mark: Thanks. I hope he does!

36. What do the two speakers mainly talk about?

37. Who did the woman go with during her trip?

38. Why does the woman say Koh Samui feels like paradise?

39. Where does the conversation most probably take place?

Conversation 2

Questions 40 to 43 are based on the conversation you have just heard.

Travel agent: What can I do for you?

Customer: Yes, I am going on a honey moon with my fiancé this month.

Travel agent: Where are you going to spend your honey moon?

Customer: We're going to Hawaii for a cruise holiday.

Travel agent: Have you ever had any cruise for your holiday?

Customer: No, I haven't. It is our first time there.

Travel agent: Hawaii sunset dinner cruise is a must for you, and I think you will like it.

Customer: Yeah, I looked it up in a tourist guide. There are white beaches and we can

find a lot of water activities.

Travel agent: That's true, Hawaii is great! Do you want to book such a romantic cruise in Hawaii?

Customer: Um, That sounds good. How much is the tour?

Travel agent: 3000 dollars for each person. But air fare should cost 1000 dollars for each person.

Customer: What is a good cruise line?

Travel agent: How good or bad a cruise line is depends on what you are looking to do.

Customer: I think I will find all the major lines that have excellent food, great entertainment, and good accommodation.

Travel agent: Anyway, if you want you can at the start of the dinner cruise go up on deck, relax with a drink and watch the sunset while being entertained by some strolling guitarists.

- **Customer:** We will enjoy ourselves throughout the day, relax while we are sailing, and explore the ports of call. The food is always a big attraction and I hope it is usually quite good.
- **Travel agent:** OK, I have booked it for you. Wish you a fun honey moon holiday with your fiancé.

Customer: Thanks.

40. What do the two speakers mainly talk about?

41. How much is the total cost of the holiday?

- 42. What activity hasn't the man recommended to the woman for the cruise?
- 43. What is the man's job according to the conversation?

Section B (12 points)

Directions: In this section, you will hear three passages.

Passage 1

Directions: In this passage, you are required to fill in the blanks with the exact words you have just heard.

"Staycation" is a portmanteau that combines "stay" and "vacation" and refers to a holiday that takes place either at or near home. People might make day trips to local tourist sites, swimming venues, or <u>44</u>. be engaged in fun activities such as horseback riding, paintball, hiking or visiting museums. Most of the time eating out is more frequently than usual. Staycations achieved <u>45</u>. popularity in the US during the financial crisis of 2007 to 2010. Staycations also became a popular phenomenon in the UK in 2009 as the weak pound made overseas holidays significantly more expensive. Staycations mean you can play <u>46</u>. hometown tourist, and enjoy the fun things that your city or surrounding areas offer, which you normally might go out of your way to experience. Begin your planning and <u>47</u>. consider the sorts of things that best help you to relax. *Passage 2*

Directions: In this passage, four questions will be asked about what was said. You must read the

four choices marked A), B), C) and D), and decide which ONE is the best answer. Questions 48 to 51 are based on the passage you have just heard.

The practice of taking a gap year developed in the United Kingdom in the 1960s. In 2010, gap year travel increased among school, college and university leavers, as this was seen as an attractive option for future career development. During a gap year, a student might travel, engage in volunteer work overseas or undertake a working holiday abroad. And now a gap year can be a year out you take when you have finished college or university, it can be a vacation from work, or you may have just decided you want to give up the real world for a little while and travel the world instead. Why take a gap year? First, a gap year trip can make you more employable, and make your CV stand out from the crowd with full of experiences. Secondly, you will have more opportunities to meet new people while on your travels. Thirdly, a gap trip is also great for your career as it can give you time to refocus and reassess what you actually want to do.

48. In which year did gap year travel increase among school, college and university leavers?

- 49. What might a student do during a gap year?
- 50. What a gap year can be now according to the passage?
- 51. Which of the following is not true according to the passage?

Passage 3

Directions: In this section, you will hear a passage. At the end of the passage, you will hear four questions. Both the passage and the questions will be read two times. When you hear a question, you should complete the answer to it.

Questions 52 to 55 are based on the passage you have just heard.

My wife and I went on a cruise vacation this summer, and it was one of the best experiences of our lives. Since there were many cruise travel destinations and cruise packages for us to choose, we first contacted a cruise travel agent who helped us with a lot of information and travel tips about the whole cruise experience. He told us that cruise lines cater to different crowds, including singles, honeymooners, and families, and each cruise provides different activities and facilities on board. Because we were going on our honeymoon, we steered away from a family cruise and chose one gear just for people like us. Before we decided on the cruise package, the cruise agent suggested that we plan our trip during a favorable time of year in terms of price and weather. In the end, proper planning helped us have a wonderful cruise experience.

52. What did the cruise travel agent supply the couple with?

- 53. What kind of crowds do cruise lines cater to?
- 54. What service does each cruise provide on board?
- 55. What factors should be considered for a travel plan?

Unit 8 Credibility & Integrity

Key to Exercises:

Part I Vocabulary and Structure (20 points) Section A (5 points)						
1. C	2. C	3. B	4. D	5. B		
6. D	7. C	8. C	9. D	10. D		
Section B (5 p	points)					
11. agree on	12. sooner or	later	13. turn around	14. takes advantage of		
15. check in	16. believe in		17. As a matter of	fact 18. stands up for		
19. divide up	20. on behalf of					
Section C (5 points)						
21. D	22. C	23. D	24. B	25. A		
26. C	27. C	28. B	29. D	30. C		
Section D (5 points)						

31. I have always regarded him as a man of integrity.

32. Tokyo and New York are major financial centers in the world.

33. The company has successfully innovated new products and services.

34. The course can lay a solid foundation for students to master the basic knowledge of computers.

35. This old violin has been her father's most treasured possession.

Part II Listening Comprehension (20 points)

	U	· •	,			
Section A (8 points)						
Conversation	1					
36. A	37. B	38. A	39. D			
Conversation	2					
40. B	41. B	42. A	43. D			
Section B (12	points)					
Passage 1						
44. promoting	g 45. Han	dicrafts	46. promised return	47. credit ratings		
Passage 2						
48. C	49. B	50. B	51. A			
Passage 3						
52. the key	53. pain	and stress	54. mental health	55. what he says		

Part III Reading Comprehension (30 points)

Section A (10 points)					
56. O	57. N	58. A	59. B	60. C	
61. D	62. F	63. L	64. J	65. K	
Section B (10 points)					
66. B	67. C	68. H	69. I	70. J	
71. L	72. J	73. E	74. F	75. D	
Section C (10 points)					

76. C	77. A	78. D	79. C	80. D
81. C	82. D	83. C	84. D	85. C

Part IV Translation (10 points)

The motto "Sell genuine goods at a fair price for all; be equally honest with both children and the aged" has always been the commercial ethics boosted since ancient China. The philosopher Xunzi once said: "If integrity could be upheld by merchants without cheating, then the goods would be transacted smoothly, the market would thrive and the nation would be prosperous." Ancient confucian scholars also advocated that righteousness should be valued over profits. The wide spread of such philosophy enabled honest trading to be the most fundamental business moral principles in ancient China.

Part V Writing (20 points) Section A (10 points) Reference

On Honesty

When it comes to honesty, most people believe it is essential to a person's quality. Many great men in history, such as Abraham Lincoln and George Washington, have set us good examples of being honest. And many successful businessmen also owe much to honesty.

But some people think differently. They believe honesty is becoming out of date. They argue: that, for example, nowadays cheating on exams has become increasingly common; and not a few singers and movie stars cheat on taxes. If you are not careful enough, you are likely to buy defective goods and fake products unconsciously.

However, I insist that we be honest because being honest is not only beneficial to ourselves but also to others and the whole society. The reasons can be listed as follows: firstly, only honest people can be truly respected by others and can make more friends; secondly, honesty, which is the traditional virtue of the Chinese people, can make our life easier and more harmonious; thirdly, honesty can make our society more stable, with a low criminal rate.

Section B (10 points)

Reference

Dear Ms. Gale,

Yesterday's incident where you showed immense integrity and loyalty to the organization has come to my notice, and I would like to appreciate your honesty through this letter. I am not sure that I know of someone who returned \$100,000 which was accidentally credited into his or her account. I truly appreciate what you did.

It is the employees like you who give our bank the good reputation that it holds in the country and I must say that I am proud of the way you handled business. Even before this, I have received many commendations for the way you handle clients and work with your colleagues, and I would like to take this opportunity to thank you for your contribution to the organization.

At the end of the week, I am throwing a small celebration to show you how much the company appreciates your honest ways. It would be a pleasure to meet with you and thank you in person. This incident will set the bar high for other employees working at Industrial Bank of Newark, who I anticipate will want to follow your footsteps.

Thank you once again for showing your integrity and escalating the reputation of our organization.

Sincerely, Norman Plato CEO of Industrial Bank of Newark Tel: (000) 522-9654 Ext: 211 Norman@ibon.com

Audio Scripts:

Part II Listening Comprehension (20 points)

Section A (8 points)

Directions: In this section, you will hear two long conversations. At the end of each conversation, you will hear four questions. Both the conversations and questions will be spoken only once. After each question there will be a pause. During the pause, read the four choices marked A), B), C) and D), and decide which ONE is the best answer.

Conversation 1

Questions 36 to 39 are based on the conversation you have just heard.

- Brown: What's wrong with you?
- **Emmar:** I hurt my wrist last weekend. And I'm kind of upset about it, you know. I'm supposed to play the violin at a big concert next week. My group has been practising for weeks and most tickets have been sold out.

Brown: I'm sorry to hear that. What are you gonna do?

- **Emmar:** Well, I am thinking about trying to play anyway. I mean I really don't want to let the other members of my group down.
- Brown: What did the doctor say about your wrist?
- Emmar: He said my wrist should be feeling better by then.

Brown: Oh, OK, so the problem's solved, right?

Emmar: Not exactly, I'm worried that I am gonna be out of practice. What if I don't play well, I'd make the rest of the group sound bad.

Brown: Why don't you get somebody else to take your place?

Emmar: Well, there is only one person I know who could do it, and that's Jim. He is a great violinist, but the thing is that he is not very reliable. He is always showing up late for rehearsals.

Brown: Oh, you're not sure you can depend on him.

Emmar: Exactly, we have less than a week left to rehearse for the concert. We'd really need him to show up on time for all the rehearsals.

- **Brown:** I think you can have a talk with him to tell him the urgent situation and I'm sure he will know how to do.
- Emmar: OK, I will try my best.
- 36. What's wrong with the woman?
- 37. What is the woman worried about?
- 38. What kind of person does the woman think Jim is?

39. What is the woman likely to do finally?

Conversation 2

Questions 40 to 43 are based on the conversation you have just heard.

Mrs. Green: Hey, is it fashionfreak.com?

Service Agent: Yes, how can I help you?

Mrs. Green: Well, I ordered a dress from your site and I want to exchange it. Could you help me with this?

Service Agent: May I know your order number?

Mrs. Green: It is AK129984

Service Agent: Okay. What is your reason for exchanging?

- Mrs. Green: It is not the same dress I ordered. The dress I got is with a completely different color and size.
- Service Agent: Oh! Is that so? I am really sorry. Please return the dress to us and we will dispatch the correct one to you.
- Mrs. Green: OK. By the way, can you get the right dress over to me by the end of the week?
- Service Agent: Well, it depends. Cos there has been a large amount of orders recently, so it might take a few days. But we will try to make it within three days after the arrival of the old one.

Mrs. Green: Hmm...I will send the dress to you this afternoon.

Service Agent: Thank you. I am really sorry for the inconvenience.

Mrs. Green: It's all right. I've ordered several times from you, and this is the first time that this has happened.

Service Agent: Thanks for calling. Please feel free to contact us if you have any further questions.

40. Why does the woman call the website?

41. Why does the woman want to exchange the dress?

42. What will the woman probably do?

43. What does the woman think of the service of the website?

Section B (12points)

Directions: In this section, you will hear three passages.

Passage 1

Directions: In this passage, you are required to fill in the blanks with the exact words you have just heard.

An honesty station was recently brought into operation in the Pedestrian Street of the city. It was the first of its kind in the city. The "Honesty Station" is a special self-service store without any guards that allows customers to buy and pay for goods by themselves, with the aim of <u>44</u>. promoting honesty and love around the city. The goods for sale are <u>45</u>. handicrafts made by students of special education schools, including embroideries, paper carvings, hair clips and fabric flowers. Their sales will be donated to help people in need.

In addition to self-service purchasing, the honesty station offers a free umbrella lending service, which enables one to borrow an umbrella for free by writing down one's name and the promised <u>46. return time</u> on an honesty card. An ID card registration is not required. The station also has a touch screen on its outside wall to provide customers with <u>47. credit ratings</u> and honesty

QR codes of all the stores in the Pedestrian Street. Customers can scan stores' QR codes to get such information as business registration, honesty and fraud. They can also evaluate each store's service on the screen.

Passage 2

Directions: In this passage, four questions will be asked about what was said. You must read the four choices marked A), B), C) and D), and decide which is the best answer.

Questions 48 to 51 are based on the passage you have just heard.

I believe honesty is one of the greatest gifts there is. I've been in the taxicab business for thirty-five years, and I know there is a lot about it that is not so good. Taxicab drivers have to be rough and tumble fellows in New York. You've got to be tough to fight the New York traffic eight hours a day, these days. Because taxi drivers are tough, people get the wrong impression that they are bad. But taxi drivers are just like other people. Most of them will shake down as honest fellows. You read in the papers almost every week where a taxi driver turns in money or jewels or bonds, stuff like that, people leave in their cabs. If they weren't honest, you wouldn't be reading those stories in the papers.

One time in Brooklyn, I found an emerald ring in my cab. I remembered helping a lady with a lot of bundles that day, so I went back to where I had dropped her off. It took me almost two days to trace her down in order to return her ring to her. I didn't get as much as "thank you". Still, I felt good because I had done what was right. I think I felt better than she did.

48. Why do people think taxicab drivers are bad?

- 49. What does the driver think of most of the taxicab drivers?
- 50. What did the driver return to the lady?
- 51. How did the driver feel though he didn't get "Thank you"?

Passage 3

Directions: In this section, you will hear a passage. At the end of the passage, you will hear four questions. Both the passage and the questions will be read two times. When you hear a question, you should complete the answer to it.

Questions 52 to 55 are based on the passage you have just heard.

Honesty is the key to all relationships. It is the foundation upon which a person builds any relationship with his loved ones such as family or friends. By being honest to his loved ones, he will make them feel that they are trustworthy and closed enough for him to totally expose his true self. Thus, they are more assured that he values them and their relationship. The sweetness in the relationship, therefore, is more likely to remain.

However, being honest all of the time can also backfire on a person. There are situations when he inflicts a lot of pain and stress on somebody else by telling the truth. For example, a doctor may not decide to directly tell his patient that the patient suffers from cancer and can live for no longer than three more months. The doctor chooses to keep it a secret because knowing the truth may affect the patient's mental health severely. Sometimes a person will endanger his relationship with others even if he tells lies just for once. For example, a child tells his mother that he will go to the library to study. However, he ends up going to a friend's party and gets caught by his mother. It is understandable that after the incident, the mother will not trust her son as much as before and doubt what he says.

- 52. What role does honesty play in building interpersonal relationship?
- 53. In what situation can honesty backfire on a person?
- 54. Why may a doctor sometimes keep a secret from his patient?
- 55. What will the mother do with her son who lied?

Stage Test 2

Key to Exercises:

Part I Listening Comprehension (20 points) Section A (10 points) 1-5 DCBAD Section B(4 points) 6-9 BDBD Section C (6 points) 10. are guilty of 11. makes its way 12. utilize 13. global temperatures

Part II Vocabulary and Structure(20 points)

 Section A
 (10 points)

 14-18 AABDB
 19-23 AACAB

 24-28 AADCB
 29-33 CADBC

Section B (10 points)

34. For further details, please refer to the last page of this book.

35. Perhaps people should get used to hotter temperatures because of the Greenhouse Effect.

36. Christmas is without doubt the best time of the year.

37. We must map out our program step by step.

38. Whenever he has an appointment, he always likes to arrive a little ahead of time.

Part III Reading Comprehension (30 points)

Section A (10 points) 39. G 40. N 41. E 42. K 43.O 44. I 45. L 46. H 47. A 48. C Section B (20 points) 49-53 BBDBA 54-58 BBABC

Part IV Translation (10 points)

As one of the Seven Wonders in the world, the Great Wall of China has become the symbol of the Chinese nation and its culture. Lots of beautiful legends and stories were created along with the process of the construction of the Great Wall. And since then, these stories have spread widely across the country, such as Meng Jiangnu's story and the legend of the Jiayuguan Pass.

Part V Writing (20 points) Section A (15 points): Reference:

Kankan Travel

With more than 30 years in the travel industry, Kankan Travel specializes in booking family vacation packages around the world. Our professional travel consultants will listen to your wants

and desires, and by using their expert knowledge and personal experiences, they'll plan every detail of your ideal getaway, and you can travel with confidence wherever in the world you might be. Let Kankan Travel take care of you and your family. Get started with exclusive vacation packages for families, and contact us today to plan the family vacation package of your dream.

Section B (5 points)

Reference:

Dear Tony Silver,

Thank you very much for contacting our Customer Service Team. We have received your complaint regarding the badly damaged product you purchased from us and about the unsatisfactory delivery Service. We are very sorry for the mistake. We have sent the replacement over and assured you that you will receive it within the week.

Again, we are very sorry for this oversight. We hope that you will be satisfied when you received the new recorder. Thank you for allowing us to serve you better.

Sincerely,

Jane Smith

Audio Scripts:

Conversation 1 Todd: Marika, do you like bread? Marika: Yes, I do. Todd: What kind of bread do you eat? Marika: I like to eat whole grain bread or bagels or something that's dark. Todd: I see. What do you like to put on bread? Marika: My favorite thing to put on bread is tomatoes and I also like honey. Todd: But not together? Marika: No. Not together. Todd: Do you like mustard? Marika: No. I don't like it Todd: But I love mustard. I eat mustard and bread just plain. Marika: Yes, I know some people eat mustard sandwiches. Todd: By the way, can you make bread? Marika: Yes, I can. Actually, I'm a baker. Todd: Really? Marika: Yeah! Todd: Wow! Marika: I'm a pastry chef. **Todd:** That's incredible. Marika: Although bread is kind of a different branch, I can make bread. My grandmother makes

bread all her life.

Questions:

- 1. What kind of bread does the woman like?
- 2. What does the man like to eat bread with?
- 3. Who probably taught the woman to make bread?

Conversation 2

Todd: Hello, Kevin.

Kevin: Hi, Todd. How are you?

Todd: Doing pretty well.

Kevin: Good.

Todd: Could you tell me where we are now?

Kevin: Well, let's see. We are on the side of a hill, in the forest, and we have a spectacular view of Mount Fuji on the other side of the valley.

Todd: Yeah. It's really nice here. Why are you in this forest now?

Kevin: Well, I'm currently teaching an Intensive English Course at the campus up here in the forest.

Todd: Oh, that's fine. Do you often take a walk in the woods?

Kevin: Yes, I enjoy taking walks in the woods. And sometimes I even go for a jog in the woods.

There're a few trails around here and there's a nice golf course that you can run around.

Todd: What's the best thing about being in nature? In the forest?

Kevin: Well, for me it's the stress relief that it provides, especially for people living in Tokyo. Tokyo is of course one of the world's largest and most chaotic cities. It's also nice to get out into nature sometimes and hear the beautiful singing of birds. You know, it's just nice to get back out into nature.

Todd: I agree.

Questions:

4. Where are Todd and Kevin talking about nature?

5. According to Kevin, what's the best thing of being in nature?

Passage One

Welcome to New Zealand! We hope you're looking forward to beginning your journey. Before you set off, be sure to stay a night in your arrival city to ensure you are well rested after your flight. And here are Top eight things you'd better know about driving in New Zealand.

1. Keep LEFT! We drive on the left-hand side of the road.

2. Always wear your seat belt. Everyone in your vehicle must wear a seatbelt, and children must be secured in an approved child seat. Your rental vehicle company can rent child seats to you if you didn't bring your own.

3. Keep to the speed limit and always stop at STOP signs.

4. Always slow down to observe recommended speeds around bends.

5. Overtake other vehicles only when it's safe to do so. Use passing lanes whenever possible, and never cross a solid yellow line on your side of the centre line.

6. Stay well-rested. Plan to only drive 1—2 hours at a time, and take regular breaks during your journey to stretch your legs.

7. Do not drink and drive. Driving under the influence of alcohol or drugs is a crime in New Zealand and strictly enforced by police, with severe penalties for offenders.

8. It's illegal to use a mobile phone while driving in New Zealand. If you need to make a call or send a text, pull over at a rest area or in a safe place.

Questions:

6. When driving in New Zealand, what are you not allowed to do if you want to overtake other vehicles?

7. When driving in New Zealand, what behavior is considered as illegal?

Passage 2

Trust is a tricky thing. When you've got someone's trust it's great: you can sell them more stuff, get more favors, ask for more, and generally benefit a great deal. But when someone doesn't trust you, you're in big trouble. So what do we know about trust?

Trust can be measured across four key factors, including credibility, reliability, intimacy and self-orientation. Credibility is all about what we say, our skills and credentials. Reliability is all about the actions we take and our predictability. Intimacy is tied to how comfortable people are confiding in us, and our empathy. And self-orientation is about ego. Your expertise in something doesn't guarantee people will trust you. So overemphasizing your expertise isn't always the best way to succeed. People are considered more trustworthy when they rank all four trust components very close together. So the more balanced you are along the four trust components, the better.

Questions:

8. Apart from credibility, reliability and intimacy, from what else can trust be measured?

9. What isn't always the best way to succeed according to the passage?

Section C

Nearly a third of all food in America goes to waste and finally, in 2016, it was all over the headlines. The waste alone is cringe-worthy and embarrassing, as most of us <u>10. are guilty of</u> tossing leftovers, knowing that millions of Americans live in food-insecure homes everyday. But the tragedy doesn't stop there. Food waste eventually <u>11. makes its way</u> from a trash bin to a large landfill, where it produces methane, a greenhouse gas and major contributor to climate change. So the food that you don't <u>12. utilize</u>, can't finish at dinner or has gone past the sell-by date on the supermarket shelf, eventually turns into the 30 million pounds of organic matter sitting in landfills across the country, slowly helping to raise <u>13. global temperatures</u>.

Colleges and universities feed a lot of people at once, several times a day. Most of them offer an "all you can eat" meal plan, making their dining halls ripe for waste production.

Final Test

Key to Exercises:

Part I Listening Comprehension(20 points)
Section A (10 points) 1-5 CABCD
Section B (4 points) 6-9 BDBD
Section C (6 points)
10. celebrate good times
11. belonging and purpose

12. unhealthy lifestyle habits

13. are likely to

Part II Vocabulary and Structure(20 points)

Section A(10 points)

14-18 CBCCD 19-23 DCACB 24-28 BCBCC 29-33 DCBCC

Section B (10 points)

34. The roof is leaking now, so we should have it repaired at once.

35. After finishing her paper, she sent it to her supervisor by E-mail.

36. He has made some new friends since he went to university.

37. At the beginning of the semester, students are required to read at least two novels.

38. If Tom had prepared well, he might have passed the final examination.

Part III Reading Comprehension(30 points)

Section A(10 points) 39. H 40. B 41. I 42. L 43. F 44. D 45. O 46. C 47. K 48. N Section B(20 points) 49-53 ADDCD 54-58 ABDCC

Part IV Translation (10 points)

正直的领导者不怕面对真相。这就是所谓的"现实原则",或是"看到真实的世界,而不 是你希望的样子"。这也许是最重要的领导原则和依赖正直,因为领导需要真实和诚实。许 多公司和组织失败了,因为他们没有遵循现实原则。正直的意思就是讲真话,即使真相是丑 陋的。与其欺骗他人,不如坦诚待人,因为那样的话,你可能也是在欺骗你自己。

Part V Writing (20 points) Section A(15 points) Reference:

The Pros and Cons of Online Shopping

Nowadays with the rapid development and increasing popularity of the Internet, shopping online has been a fashion especially among young people. Online shopping has provided some benefits for us, but it also has some disadvantages at the same time.

For one thing, online shopping has brought some convenience for consumers. Instead of going one shop to another, people can choose and buy all kinds of commodities they like. In

addition, consumers have more choices and can do some comparison when they are shopping on the Internet. Furthermore, online shopping has made a great contribution to the development of express delivery industry. However, for another, online shopping also has some shortcomings. Firstly, those who shop on the Internet can't try the goods before they buy. Secondly, some shops on the Internet are dishonest and they would not deliver the goods after paying.

In my opinion, online shopping is an irreversible trend. More and more people will be accustomed to it. It will be much more popular in the near future. And at the same time we should take some measures to make it perfect.

Section B (5 points)

Reference:

Dear Jenny Hawkins,

Thank you for taking time to contact us to explain the issue that the temperature control of the iron is faulty. We regret any inconvenience you have experienced, and we assure you that we are anxious to retain you as a satisfied customer.

Our Customer Satisfaction Team is contacting with you and manages to fix the iron as soon as possible.

Thank you for giving us the opportunity to assist you.

Sincerely, Jane Silver

Audio Scripts:

Conversation 1

Rachel: Simon, what is your hobby?

Simon: Playing soccer.

Rachel: How often do you play?

Simon: Now I don't play often, but before I played about three or four times a week.

Rachel: Why don't you often play now?

Simon: I came to Japan two years ago. Now I work in Japan, so I can't play for my soccer team at home.

Rachel: I see. Do you watch soccer on TV?

Simon: These days? No! I have no time. Always working at Seitoku.

Rachel: Umm, we all have to work hard. Do you know who is the best soccer player in the world? **Simon:** That's hard to say. Today, there's a kid named Ronaldino from Brazil. Maybe he is the best.

Rachel: And what is your favorite soccer team?

Simon: Deep Cove Royals. That's my favorite soccer team.

Rachel: It is one of the best team in the world.

Questions:

1. How often did Simon play soccer before?

2. Why doesn't Simon play soccer for his soccer team at home now?

Conversation 2

Mike: Tom, your background is in Marine Biology. You're kind of a marine biologist. Is that right?

Tom: Yes.

- **Mike:** You mentioned that you've done work with sea turtles, in helping sea turtles. Can you tell me what you were doing there?
- **Tom:** Well, when I was in university, during the first two summers of my university, I would go to Greece, and worked at a sea turtle rehabilitation center.

Mike: Wow.

- **Tom:** Basically, I kind of worked as a sea turtle nurse. I gave injections to turtles that were sick, and helped sew up wounds, and actually, just did first aid for sea turtles.
- Mike: What kind of care do sea turtles require?
- **Tom:** Well basically, what happens is when a sea turtle gets sick, their defense mechanism is that they just float, you know. They're not fish. They can't breathe in water. So for them, it's better to be on the surface.

Mike: Right.

Tom: The first thing we did was we gave them a fresh water bath. Then we got some of the barnacles, cleaned up their shells a bit, and tried to see what the injury was. After that, we gave them vitamin injections to get their systems up a bit. And then, we took them to a professional vet if they were really badly injured. The most common things we found were fish hooks stuck in their throats.

Mike: Wow!

Tom: Or sometimes, they'd swallow things. Sea turtles will eat anything.

Mike: Really?

- **Tom:** Yeah. The amount of cigarette butts you'll find coming out of one sea turtle is incredible. You'd think they are chain smokers.
- **Mike:** Holy smoke! Holy smoke is the right words, I guess. What was the worst situation that you found?
- **Tom:** You know, one of the things, apparently, in Greece—and I don't know if it still goes on; it was just almost ten years ago—but apparently, it was bad luck to catch a sea turtle in your net, and so they tried to kill the turtles. Not all fishermen, but many fishermen would try to injure the turtles.

Mike: Yeah. I got to understand that. Any happy turtle stories?

Tom: Yup, there're lots of happy turtle stories, too. A lot of times, we got turtles that came in with a flipper that's missing, and that's actually not a big deal.

Questions:

3. What is the second speaker's occupation?

- 4. What did he do in Greece during the first two summers of his university?
- 5. What was the worst sea turtle situation he found in Greece?

Passage One

Who doesn't want to get the best deal for their dollar? There's no shortage of sale ads from merchants who want your business: they're using preferred customer specials, early bird sales, midnight madness events, coupon savings days, and pre- and post-holiday sales. Just how do you decide if their deals are real? Now I'd like to suggest some shopping tips.

First, shop around. A "sale" price isn't always the "best" price. Some merchants may offer a sale price on an item for a limited time; others may discount the price on the same item every day. Having an item's manufacturer, model number, and other identifying information can help you get the best price for the item you want.

Second, read sale ads carefully. Some may say "quantities limited," "no rain checks," or "not available at all stores." Before you step out the door, call ahead to make sure the merchant has the item in stock. If you're shopping for a popular or hard-to-find item, ask the merchant if he'd be willing to hold the item until you can get to the store.

Third, take time and travel costs into consideration. If an item is on sale, but it's way across town, how much are you really saving once you factor in your time, your transportation, and parking?

Fourth, look for price-matching policies. Some merchants will match, or even beat, a competitor's prices — at least for a limited time. Read the merchant's pricing policy. It may not apply to all items.

Last but not the least, go online. Check out websites that compare prices for items offered online. Some sites also may compare prices offered at stores in your area. If you decide to buy online, keep shipping costs and delivery time in mind.

Questions:

6. What shall we consider if an item is on sale, but it's on the other side of town?

7. What does the passage mainly talk about?

Passage Two

How do you effectively develop trust in your organization? Trust is built over time as you follow through with the promises you make. Your credibility grows in much the same way. The principles of trust and credibility are tightly linked and built on each other.

In his book *The Speed of Trust*, Stephen M.R. Covey defines the "4 Cores of Credibility" as foundational elements that make you believable, both to yourself and to others. The first two cores deal with character, the second two with competence:

Core 1: Integrity: Many equate integrity with honesty. While honesty is a key element, integrity is much more. It's integrated, walking your talk and being congruent, inside and out. It's having the courage to act in accordance with your values and beliefs.

Core 2: Intent: At the core of intent are motives, agendas and the resulting behavior. Trust grows when your motives are straight forward and based on mutual benefit—when you genuinely care not only for yourself, but also for the people you interact with, lead or serve.

Core 3: Capabilities: Your capabilities are the abilities you have that inspire confidence—your talents, attitude, skills, knowledge and style. They are the means you use to produce results.

Core 4: Results: Your results comprise your track record, your performance and getting the right things done. If you don't accomplish what you are expected to do, it diminishes your credibility. On the other hand, when you achieve the results you promised, you establish a positive

reputation of performing, of being a producer.

Each of these cores is vital to credibility. They work together to build trust. The strength of your character and competence equate to the strength of your leadership.

Questions:

8. Which two cores deal with competence according to Stephen M.R. Covey?

9. What does the author mainly talk about in the passage?

Passage Three

Good friends are good for your health. Friends can help you 10. celebrate good times

and provide support during bad times. Friends prevent loneliness and give you a chance to offer needed companionship, too. Friends can also:

- Increase your sense of <u>11. belonging and purpose</u>
- Boost your happiness and reduce your stress
- Improve your self-confidence and self-worth
- Help you cope with traumas, such as divorce, serious illness, job loss or the death of a loved one
- Encourage you to change or avoid <u>12. unhealthy lifestyle habits</u>, such as excessive drinking or lack of exercise

Friends also play a significant role in promoting your overall health. Adults with strong social support have a reduced risk of many significant health problems, including depression, high blood pressure and an unhealthy body mass index (BMI). Studies have even found that older adults with a rich social life <u>13. are likely to</u> live longer than their peers with fewer connections.